GREATER ROCHESTER CHAMBER OF COMMERCE

Over 80 years serving business

Update

NEWSLETTER

AUGUST, 2009

MISSION: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.

WIN $10,000 OR ONE OF 7 OTHER FANTASTIC PRIZES

Eight (**8) fantastic prizes are being offered in this year's Chamber Raffle**. One $10,000 grand prize, two $250 prizes and five $100 prizes will be raffled for five consecutive weeks (one per week), prior to the grand prize drawing. Those drawn during these 5 weekly drawings will remain eligible for the grand prize drawing. Winnings can be spent at participating member businesses or turned into cash. Only 600 tickets will be sold at $50 each.

To be a "participating" member in this fantastic promotional opportunity, the fee is only $50. For this fee, your business can receive promotion in the Chamber newsletter and website plus the opportunity for your business to be among the destinations chosen by the winners. This promotional fee is discounted to $25 if you purchase a $50 raffle ticket. For $75, you can receive promotion and receive a ticket. The drawing for the $10,000 winner of the Chamber Raffle will be held August 18 at the MetroCast business after hours.

FUN AND GAMES AT AUGUST BUSINESS AFTER HOURS

On Tuesday, August 18, 2009, your Chamber will present a business after hours hosted by MetroCast, located at 21 Jarvis Avenue in Rochester from 5:30-7:00pm.

MetroCast is planning an exciting and fun business after hours. Their staff members will be running a number of games including Wheel of Fortune, The Gong Show (Trivia edition) and more, with prizes provided to all attendees who play! MLC Catering will be catering the event with finger foods and beverages. A number of raffles will be held so be sure to bring plenty of business cards.

A CHAMBER TRIP TO LONDON AND PARIS

Your Chamber is working with Colette Vacations and Four Seasons Travel to offer members and the public a fantastic 8 day, 6 night tour of London, England and Paris, France. The tour begins in London with its colorful history, regal pageantry, beautiful gardens and museums. Enjoy one of London's spectacular theatre performances, Buckingham Palace, Big Ben, and St. Paul's Cathedral. Then cross the English Channel aboard the amazing high speed Eurostar Train that connects the two cities. In Paris, visit Notre Dame, cruise the River Seine, cabaret performance at Paradis Latin, and enjoy dinner at the Eiffel Tower delighting in French cuisine and breathtaking views of Paris. All of the best sights are included and plenty of free time to discover these two beloved cities on your own.

This trip departs **November 5 and returns November 12, 2009.** Per person rates are $2,999 double, $3,949 single which includes air, hotel, transfers, 10 meals, tour, etc. Call 332-5080 or 335-6400 for information.

CHAMBER NEWSLETTER— HARD COPY OR ELECTRONIC?

In an effort to make it more convenient for our members and to save costs, the Chamber's Public Relations Committee recently conducted a survey of its members inquiring on the value of the newsletter is and how they prefer to receive it. We found that nearly 70% always read the newsletter and wish to receive a hard copy on a monthly basis. However, for those that would prefer to read an electronic version of the newsletter, we are now providing the newsletter on the home page of our website each month at www.rochesternh.org. We will notify members each month via email when it is available and provide a link to it. Or just look for it yourself anytime after the first of each month. If you prefer to read the electronic version only, send an email to info@rochesternh.org and we will remove you from the current hard copy mailing list.

UPDATE NEWSLETTER

UNDERWRITTEN BY

PROFILE BANK
Your Neighbor. Your Partner. Your Bank.

Update

TAKE ADVANTAGE OF MEMBER BENEFITS!

AMBASSADOR'S CORNER

Getting the most bang for your buck…

By: Tim Dabrieo, Financial Advisor with Waddell and Reed

Most people that I speak with, no matter what the economy is like, want to stretch the dollar as far as it will go.
One of the many great things about the Greater Rochester Chamber of Commerce is the many opportunities it provides for members to meet each other. There are many ways to prospect new businesses in the community. Would it be easier to meet members of the community (potential customers) in a relaxed atmosphere that also want to meet you? The Chamber offers 29 Chamber events (Business After Hours, Chamber Links, etc.) annually, FREE to members. All you have to do is attend, but be prepared to introduce yourself to others!

Although some people find it intimidating, networking is easy. Walk over to a stranger and introduce yourself. They will probably provide you with their name as well!

If you could meet (on average) 50 to 100 people every month, that could be potential customers or a great source of referrals, what would you be willing to pay? And if it takes only a few hours of your time a month and cost you nothing? That stretches that dollar a whole lot further!

If attending these events is intimidating to you or you feel that you haven't met anyone, please contact your ambassador. We are all willing and available to join you at an event and help introduce you to other people in the room! For more information about upcoming events, please take a look at the calendar on the back of the newsletter, call 603-332-5080 or check out the Chamber's website at www.rochesternh.org.

NEW "CHAMBER SHOWCASE" CABLE SHOW FEATURES MEMBERS

Your Chamber has partnered with **MetroCast** to showcase our members on the "Chamber Showcase" show that is featured on Rochester's Channel 12. Thanks to MetroCast's generosity, the Chamber will feature one or more members on a show that will be broadcast a number of times each month.

We are conducting a raffle each month of members interested in having their business showcased. Members who are interested should contact Laura Ring at 332-5080 or via email at lring@rochesternh.org. Be sure to tune in to Channel 12 to visit your Chamber, hear of upcoming Chamber events and learn about fellow Chamber member businesses.

THE CHAMBER LINKS NOW AT THE GRANITE STEAK & GRILL

The **Chamber Links** networking group meets on the 4th Tuesday of each month. This valuable networking meeting is now hosted by the Granite Steak & Grill. Chamber Links is a fantastic opportunity to make business connections with business professionals in a casual and facilitated setting.

This month's Chamber Links will be held on **Tuesday, August 25** (11:30am-1pm) at the Granite Steak & Grill. See the enclosed flyer for information or visit www.rochesternh.org.

"UPDATE" NEWSLETTER INSERTS

Get the attention your business deserves by placing a promotional flyer in the Chamber newsletter.

Insert Requirements: 650 copies using 8 1/2x11, 20-25# paper. Must be provided to Chamber office no later than the 19th of the month. Cost per issue: $125.00. To reserve your insert space in the Chamber newsletter, call 332-5080 or email events@rochesternh.org.

CHAMBER RAFFLE BONUS

THE GRANITE STEAK & GRILL, JENNY~WREN GALLERY AND THE WINDJAMMER'S SEAFOOD RESTAURANT INVITE YOU TO PURCHASE A CHAMBER RAFFLE TICKET AT THEIR ESTABLISHMENTS AND

RECEIVE A $10 GIFT CERTIFICATE!

GRANITE Steak & Grill

WINDJAMMERS Seafood Restaurant

Jenny~Wren Gallery

GREATER ROCHESTER CHAMBER OF COMMERCE

AUGUST, 2009

MEMBER NEWS

TD Banknorth has donated $5,000 to the William Allen School in Rochester through the TD Charitable Foundation. The funds will help the school's library purchase new books and technology resources, and support existing library programs. For more information, visit www.tdbanknorth.com.

Rochester Main Street announced the winner of the first basket in their 12 Months of Main Street promotion was Lisa Sinon. To enter the promotion, visit www.rochestermainstreet.org.

Holy Rosary Credit Union hosted a reception and presented five $1,000 scholarships and one $500 scholarship to deserving high school graduates who are members enrolled in an accredited college. As the price of college tuition increases, HRCU is committed to rewarding members who decide to work toward a degree of higher education.

Northeast Credit Union recently presented a check for $10,000 to Homes for Our Troops, a top rated veteran and military charity. Homes for Our Troops raises money to build specially adapted homes for veterans of the nations' armed forces who sustained severe injuries in the line of duty.

The Somersworth Festival Association will hold Kids Koncerts on August 5 and 12 at 6:00 pm. at the Festival Pavilion, located at the Somersworth High Football Field. The festival board will serve inexpensive value meals. Bring your lawn chairs or blankets. For more information call 692-5869.

Rochester Recreation is proud to announce the **Concert on the Common Summer Music Series.** All shows are **free** and held at the Rochester Common at 7:00pm. Bring your lawn chair or blanket. Show dates include August 11. For information on acts, visit www.rochesterrec.com.

Postal Center USA is moving! As of August 3, visit their new location at 39 South Main Street in Rochester in the Hair Excitement building.

Art Esprit's "Shoes of Rochester" event is ongoing through September 26. This is a walking tour designed as a draw to the downtown area and the city itself. Walking Tour maps are available in a wide variety of Rochester locations. For more information, visit www.artesprit.org.

Rochester Main Street Board of Directors is pleased to announce that **Michael Provost** has been named the new Executive Director. Mike has 10 years experience as a Main Street Executive Director and was named "Outstanding NH Main Street Manager" in 2002.

Federal Savings Bank Chairman of the Board of Directors Dana Lynch is pleased to announce the appointment of James J. O'Neill, Jr. as the Bank's new President and Chief Executive Officer.

The Governor's Inn announces their Down By The River Concerts Under the Stars series featuring 30 bands in 10 weeks Fridays and Saturdays 7 to 10pm and Sundays 4-7. Friday and Saturday shows are outdoors and $5, Sunday shows are free (donation appreciated). For band information, visit www.governorsinn.com.

AMITY Publications is proud to announce the new release of Layne Case's second edition of *"Inspirations from My Family & Friend"*, a book of poetry complimented by Bible verses. Visit www.amitypublications.com for more details. Layne's second children's book, "CHARLIE and His New Friend", is due out in September. Plans for an October book signing are underway.

The Governor's Inn is pleased to announce the **Spaulding Steak & Ale**, the new casual restaurant at the Inn is open. with a refreshing new look and pub. Open 7 days a week from 4pm, offering a casual American menu starter and choice of entrees. For info, call (603)332-0107 or visit www.governorsinn.com

MEMBER RENEWALS

The Board of Directors and Staff wish to thank the members listed for renewing their Chamber invest-

Acme Rug & Upholstery Cleaning
Advance Auto Parts
Berwick Academy
BH Cameron Septic Services
Blue Seal Feeds & Needs
Broadview Animal Hospital
Citizens Bank
Comcast Spotlight
Cornerstone Court Adult Community
Country Brook Kennels
Digrafika, LLC
Edward Jones Investments
First Church Congregational
First United Methodist Church
Foster's Daily Democrat
Four Seasons Travel
Jenness & Jenness Agency, Inc
Lilac City Pediatrics
New England Roofing & Remodeling
Newport Computer Services, Inc
Precision Paving LLC
Roberta Warach, PMHCNSBC
Rochester Lodge Elks #1393
Rochester Sports Center
Seacoast Hospice
St. Leo Kindercare
Strafford Network
SUR Construction, Inc
Whittier Communications, Inc

WELCOME NEW MEMBERS!

The Board of Directors and staff welcome their newest members!

RESTAURANTS

Cardinal's Deli & Cafe
Rene Cardinal
224 North Main Street
Rochester, NH 03866-0316
Phone: (603) 948-2062
Email: cardinal's-deli@metrocast.net

The 306 Restaurant
Vincent Crout-Hamel
306 North Main Street
Rochester, NH 03867
Phone: (603) 335-0306
Fax: (603) 332-4315
Email: the306restaurant@myfairpoint.net

ORAL SURGERY

Dave C. Pak, DMD, MD
Dave C. Pak
123 Washington Street
Rochester, NH 03867
Phone: (603) 332-0818
Fax: (603) 332-1204
Email: dave@seacoastoralsurgery.com

$5.00 per card to obtain great savings at many Chamber members. See the enclosed list or visit www.rochesternh.org to see where you can save!

2009 Officers, Directors & Staff

OFFICERS

Chairman of the Board
Janet Hand
Profile Bank

Chairman-Elect
Carl Potvin
Law Offices of Carl W. Potvin

Vice Chair, Governmental Affairs
Gerry Gilbert
Spence & Mathews Insurance

Vice Chair, Member & Community Development
Brian Hughes
Holy Rosary Credit Union

Vice Chair, Events & Fund Raisers
David Dubois
Rochester Police Department

Treasurer
Doris Gates
Robert W. Gates Master Carpenter

Immediate Past Chairman
Alan Davis

DIRECTORS

Judi Angelo
Executive Properties, Inc.

Vicki Beaudoin
Hawkins Safety Equipment

Bruce Boudreau
Acme Rug & Upholstery

Gary Desrosiers
American Legion Post 7

Jeff Dillion
Eastern Propane & Oil

Gary Dworkin
Dworkin Associates, Inc.

Jeanne Grover
The Genie

Mary Henderson
Federal Savings Bank

Patrick Hourihane
Hourihane Cormier & Associates

Steve Marcotte
Collins Sports Center

Judy Ouellette
Rochester District VNA

Bill Parkinson
Frisbie Memorial Hospital

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CHAMBER STAFF

President/CEO
Laura Ring

Business Manager
Irene Robinson

Membership Director
Elaine Case

Administrative Assistant
Debbie Smith

Student Intern (Summer)
Caitlyn Marble

HELP US KEEP YOUR ADDRESS CORRECT - Please let us know if your name or address below is incorrect. Call 332-5080 or email membership@rochesternh.org with corrections. Thank you!

Greater Rochester Chamber of Commerce
18 South Main Street
Rochester, NH 03867
Web: www.rochesternh.org

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CHAMBER CALENDAR
AUGUST 2009

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1
2	3	4	5	6	7	8
9	10	11	12 Ambassador Committee 8:15am	13	14	15
16	17	18 Chamber Raffle & MetroCast BAH 5:30-7pm	19	20 Govern-mental Affairs 7:30am	21	22
23 / 30	24 / 31	25 Chamber Links 11:30am	26	27	28 Board of Directors 7:30am	29

SEE THE ENCLOSED FLYERS TO REGISTER FOR EVENTS

UPCOMING EVENTS

September 10
Anchorage Inn BAH

September 30
ServiceMaster
Tri-Chambers BAH

October 6
Seacoast Energy Savings Forum
Berwick Academy

October 14
Operation Thank You and Staples BAH

October 22
Seacoast Schmooze
Frank Jones Ctr/

November 4
Federal Savings Bank BAH

December 6
Holiday Parade

December
Rochester Main Street/Rochester Opera House BAH

2009 GOLF TOURNAMENT RESULTS

Top Team:

Alan Davis, John Nadeau and Steve Poggi

Chamber Chairman of Board Janet Hand, Profile Bank presents Steve Marcotte of Collins Sports Center with grand prize of Golf & Stay at The Inns & Spa at Mill Falls
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