



A MESSAGE FROM 2012 CHAIRMAN OF THE BOARD—BRIAN HUGHES



It is with great pleasure and honor that I accept the gavel handed off to me from 2011 Chairman and friend Gerry Gilbert. 2011 was an exciting year for the Greater Rochester Chamber of Commerce (GRCC) - and I expect 2012 will be no different!

The Chamber has seen a dramatic rise in membership with net new members as of the end of November 2011 totaling 29, representing almost a 10% gain in membership. An increase like this has not been seen by GRCC for years. This is very telling given the economy we are in; but it does show that businesses are seeing opportunity in the Rochester community and tremendous benefit and value in being members of your Chamber. I look forward to keeping that momentum going because building a stronger membership base is critical to the success of the Chamber and adds greater support to the greater Rochester business community; as well as improving the quality of life in this beautiful region of New Hampshire.

Of course, that success comes with members being involved. I cannot emphasize this enough and I hope you will be ready to roll up your sleeves along with me to get the job done. I will look towards our committees to engage many of our members in the activities we have planned for 2012. Not only will it be good for business, the chamber and our community, it will be fun too.

We have a full slate of programs already set up for 2012. Beginning January 24th, our annual meeting will be a breakfast hosted by our good friends at Frisbie Memorial Hospital. I hope many of you will take this opportunity to come join us bright and early as we kick off the new year, thank Gerry for his service as Chairman, learn about all the exciting programs planned for 2012 and network with friends and other members.

I am looking forward to working with GRCC President, Laura Ring, her top notch staff, the dedicated Board of Directors and the many enthusiastic volunteers who serve on our committees. Building onto the fantastic year the Chamber had in 2011 will be a worthy challenge; but with such committed and community-minded people stepping up to the plate - it will be a great year to be involved and to participate making your Chamber even stronger. I look forward to working with my colleagues and meeting *many* new ones this year.

*Brian Hughes, President, Holy Rosary Credit Union
2012 Chairman of the Board*

2012 ANNUAL MEETING BREAKFAST

TUESDAY, JANUARY 24, 2011

7:30-9:00 am

**FRISBIE COMMUNITY EDUCATION &
CONFERENCE CENTER**

11 Whitehall Road, Rochester, NH

Sponsored by:



**FEATURING THE INTRODUCTION OF
2012 CHAIRMAN OF THE BOARD
BRIAN HUGHES,
HOLY ROSARY CREDIT UNION**

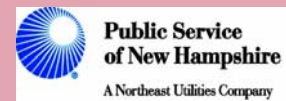
The event is free for Chamber members to attend, but an RSVP is required

For more information or to register to attend, please contact the Chamber office at 603-332-5080 or visit www.rochesternh.org

SEE THE ENCLOSED FLYER FOR DETAILS

Tri-Chambers of Commerce Legislative Reception

Sponsored by:



Monday, January 30, 2012, 5:30-7:30pm

**Frisbie Memorial Hospital
Education & Conference Center**

This casual, relaxed Legislative Reception will provide an opportunity for Chamber members to meet local, county and state officials

See the enclosed flyer for details!



Update

TAKE ADVANTAGE OF YOUR MEMBER BENEFITS!

CHAMBER SCHOLARSHIP

Your Chamber is currently accepting applications for the chamber scholarship awarded each year. Chamber member employees or their children who are graduating high school seniors are eligible for the \$500 scholarship awarded by the Chamber provided that the parent or student is employed by a member company for a minimum of six months.

It does not matter where the student attends high school. This scholarship will be paid directly to the attending institution in the student's second year at a full-time college, university or technical school.

Please see the scholarship application and guidelines enclosed regarding the criteria used to select the recipients!

ONLINE COMMUNITY CALENDAR

If you are looking for things to do in Rochester or want to post your upcoming community event, visit the Chamber's website at www.rochesternh.org and go to the Community Calendar. This is a community service your Chamber provides to promote information about upcoming events in the area.

Be sure to post your events!



ORDER YOUR 2012 CHAMBER DISCOUNT CARDS

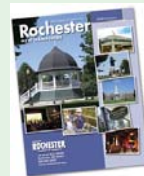
OFFERING GREAT SAVINGS
GREAT GIFTS

ONLY \$5.00 Each

TO ORDER:

CALL YOUR CHAMBER AT (603) 332-5080 OR VISIT
WWW.ROCHESTERNH.ORG.

ROCHESTER LIFESTYLE MAGAZINE



Your Chamber is pleased to announce the publication of a full-color magazine providing lifestyle information on Rochester including business, shopping, general information on the City and surrounding communities.

An online version of the publication will be linked to the Chamber website with a tablet format emailed to all members. The Chamber Publishing Group will produce the magazine which is the company that produced the previous version. Chamber Publishing Group will begin contacting members in January to inform them about the fantastic advertising opportunities available. The magazine is expected to be completed and available for distribution in May.

In addition to professional publications, chamberpg.com has been delivering professional quality video solutions for businesses and corporations throughout the world.

2012 membership invoices are now out. After several years, the board of directors has implemented a slight dues increase in order to maintain and improve the efficiency of your Chamber's operations.

RECENT RIBBON CUTTING



Better Homes & Gardens-The Masiello Group held a ribbon cutting announcing the relocation of their office to 90 North Main Street in Rochester.

M E M B E R U P D A T E S

D.F. Richard and **Federal Savings Bank** have joined forces to provide additional fuel assistance to individuals and families in need this winter. Together the businesses are contributing \$3,000 for Community Action Partnership of Strafford County's Low Income Heat and Energy Assistance Program.

Frisbie Memorial Hospital has installed the latest in MR technology, the new Vantage Titan™ from Toshiba. The new open-bore of the MR system is 18% larger than standard MR systems and has the largest available field-of-view, providing the highest level of patient comfort and diagnostic capability in MR imaging.

Frisbie Memorial Hospital announces its Information Services department was recently selected as one of the Best Hospital IT Departments to work by *2011 Healthcare IT News!*

Goodwin Community Health announces the addition of two new doctors and three new members to its Board of Directors. New Doctors include Kevin Zent, MD and Steven Molnar-Gabor, MD. New Board Members include Robert F Kraunz, MD, FACC, Timothy P. Beaupre, Esq., and Kelly LaRue.

Jay B. Gooze, M.D is retiring from his Ophthalmology solo practice after practicing in Rochester for over 34 years! Dr. Gooze has previously served on the Chamber Board and appreciates the dedication of the Chamber staff and truly values the friendships made in the Rochester business community.

Holy Rosary Credit Union celebrating its 50th Anniversary! To commemorate this milestone they have published *Comme D'Or* (Good as Gold) which chronicles the past 50 years! The book is currently being sold for \$14.99 with proceeds going towards local charities.

The Homemakers Health Services received five laundry baskets of food to be given to the elderly and disabled persons in the community this holiday season. Baskets were donated by Northeast Health Care Quality Foundation along with \$100 to help support this project.

Laconia Savings Bank launches the Financial Answer Center providing customers with immediate answers to hundreds of financial questions and instantly provides contact information for the person at the bank best suited to assist them. Access the center at www.laconiasavings.com.

Laconia Savings Bank is proud to announce that The Capital Regional Development Council has named Mary Jane Ricker the 2011 Commercial Lender of the Year.

Laconia Savings Bank welcomes Laraine "Lori" Hults to their Dover Office as Assistant Vice President, Office Manager.

Profile Bank employees compiled a cookbook with over 100 recipes! The cookbook contains family recipes, holiday meals, desserts, and several gluten free recipes. Cookbooks are \$20 each and proceeds benefit Howie's Field of Dreams. Purchased yours at any Profile Bank location or at Profile Insurance Group.

Rochester District Visiting Nurse Association welcomes Susan Young Gaudiello, Ruth Henderson, and Sharla Rollins to the Board of Directors. Rochester District VNA would also like to thank Gregory Smith, Mary Flynn and Irene Createau for more than 12 years of dedication and service on the Board.

Rochester Main Street is offering special gift ideas this holiday season, private label Rochester wines and "Christmas Time Rochester, NH", a limited edition holiday plate. For more information on ordering these special wines and holiday plates, contact Rochester Main Street at 330-3208.

Upcoming **Rochester Opera House** shows:
January 19th - 28th- SHOUT! The Mod Musical
To order tickets, please call 335-1992 or visit www.rochesteroperahouse.com

Service Credit Union presented a check for \$15,000 to NH Food Bank to help keep the shelves well stocked. SCU also delivered over 1,500 pounds of non-perishable items collected during the credit union's Food for Families canned food drive.

The 103 Mexican Smokehouse now offers trivia on Saturday nights! Starting at 7:30pm every Saturday upstairs, come eat, drink, and THINK and win prizes!! For more information, please call 332-7790.

Urban Tree Service's Ed Roy, Plant Health Care Manager/Arborist, recently visited William Allen School and educated them on everything trees! He spoke to the students about what he does as an arborist, how to identify trees and the importance of trees in a community as well as their role in the environment.

Upcoming **Wyatt Art Studios** Main Gallery Shows:
December 3rd through January 6th- Painter, Heather Hilton

CHAMBER MEMBER SHOWCASE

Register to have a 30 minute presentation of your business showcased and featured several times in a given month on Rochester's Community Channel 12, courtesy of your Chamber and MetroCast

CALL 603-332-5080
TO SCHEDULE YOUR PRESENTATION

Watch Rochester Channel 12 to see
the member featured this month



Update

MEMBERSHIP NEWS & EVENTS

WELCOME NEW MEMBERS!

The Board of Directors and staff welcome new members!



AUTOMOBILE REPAIR & SERVICE

Hagan's Motor Pool

Mike Hagan

152 Farmington Road, Rochester, NH 03867

Phone: 603-332-6822

Email: mike@hagansmotorpool.com

Web: www.hagansmotorpool.com

PARTY SUPPLIES

Confetti Express

Redell Baldwin

197A Wakefield Street, Rochester, NH 03867

Phone: 603-335-4447

Email: confettiexpress@yahoo.com

Cake decorating, baking supplies, balloons, and party goods

MEMBER RENEWALS

The Board of Directors and Staff wish to thank the members listed for renewing their Chamber investments.



Harley-Davidson Shop of Rochester
The Links at Outlook Golf Course
RSA Realty, LLC
ServiceMaster by Disaster Associates, Inc.
Steve Ring Plumbing & Fire Protection
Timeless Framing
Verizon Wireless

NOMINATIONS SOUGHT FOR 2012 Business Leader of the Year & 2012 Citizen Of the Year

The Chamber is seeking nominations for two prestigious awards, the 2012 Business Leader of the Year and 2012 Citizen of the Year.

Nominations are due by Friday, February 3, 2012.

See the enclosed flyers for details!



2012 CHAMBER SHOWCASE BUSINESS AFTER HOURS

THURSDAY, March 8, 2012

5:00-7:30PM

ROCHESTER ELKS LODGE BPO #1393

Featuring:

*INFORMATION TABLES SHOWCASING CHAMBER
BENEFITS, EVENTS & SERVICES AND

*A TASTE OF THE CHAMBER

SEE THE ENCLOSED FLYERS FOR DETAILS

Annual Dinner Dance & Awards Banquet Saturday, March 31, 2012

at

The Red Barn, South Berwick, Maine

Underwritten by:



**Public Service
of New Hampshire**

Co-sponsors to date include:

Corporate Entertainment
Federal Savings Bank Bernier Insurance, Inc.
Gregory D. Smith, CPA

Presentation of
2012 Business Leader of the Year and 2012 Citizen of the Year

Social Hour Sponsor:
Charter Trust Company

Watch for invitations being mailed later this month!

Please see the enclosed flyer for details and sponsorship opportunities!

THE CHAMBER LINKS

Networking Group

Meets the 4th Tuesday of each month ~ (11:30am-1pm)

Mel Flanagan's Irish Pub & Cafe
50 North Main St., Rochester

Make business connections in a casual and facilitated setting
Bring or order lunch

See the enclosed flyer or visit www.rochesternh.org

C O M M I T T E E N E W S



**"A Christmas Carol"
Holiday Parade**

The Chamber's annual Holiday Parade was held on Sunday, December 4, 2011 and dedicated to the memory of Richard Gould. This year's parade, underwritten by **Profile Bank**, featured approximately 90 entries, including 16 floats. Thousands of spectators lined the streets to enjoy this festive community event. The Holiday Parade is an exciting event for the community and the Chamber is proud to produce it annual. The Chamber is also thankful for all of the support received from businesses, City departments and local civic and community organizations. Our thanks to all of the entries for their cooperation and to the hundreds of participants who braved the cold in support of this event. We hope to see everyone again next year!

BEST OF PARADE: Tri-City Christian Academy



YOUTH DIVISION

First Place: William Allen School

Second Place: Maple Street School

Third Place: Girl Scouts of the Green & White Mountains ~ The Salmon Falls Community



ORGANIZATION DIVISION

First Place: The Salvation Army

Second Place: First United Methodist Church

Third Place: Sole City Dance



COMMERCIAL DIVISION

First Place: Postal Center USA

Second Place: Grover's Pig Princesses

Third Place: H&R Block



2011 Holiday Tree Lighting



The Greater Rochester Chamber of Commerce was proud to present Rochester's first annual Holiday Tree Lighting on Friday, December 2, 2011. Underwritten by **Frisbie Memorial Hospital**, hundreds gathered around the tree at Central Square in downtown to watch as Mayor Thomas "T.J." Jean and

his son, Tyler, lit Rochester's Christmas tree for the first time of the 2011 holiday season. Mayor Jean also read "The Night Before Christmas" to those in attendance. Those who attended the event also enjoyed hot chocolate and cookies, caroling, dancing, a visit from Santa and cookie decorating. Many thanks to all of those who helped to make the event such a success and special thanks to all who attended. We look forward to seeing you next year!



Photo from Foster's Daily Democrat

WM
WASTE MANAGEMENT

3300 LB

RENOVATION DEBRIS?

BAGSTER DUMPER IN A BAG **WM**

For collection, yellow lifting straps must be able to connect above the bag.

THE BAGSTER® BAG CAN TAKE IT ON™

Waste Management's new Bagster Dumpster in a Bag® can take on the waste from your next project. Buy in store, fill, and schedule collection from Waste Management. Go to thebagster.com to find a retailer near you.

The Bagster bag is provided by WM Bagco, LLC, a Waste Management company.

2012 Officers, Directors & Staff

OFFICERS

Chairman of the Board
Brian Hughes
 Holy Rosary Credit Union

Chairman-Elect
Bruce Boudreau
 Acme Rug & Upholstery

Vice Chair, Governmental Affairs
Rhonda Bisson
 Public Service of New Hampshire

Vice Chair, Member & Community Development
Steve Marcotte
 Collins Sports Center

Vice Chair, Events & Fund Raisers
Judy Ouellette
 Frisbie Memorial Hospital

Treasurer
Mary Henderson
 Federal Savings Bank

Immediate Past Chairman
Gerry Gilbert
 Profile Insurance Group

DIRECTORS

Vicki Beaudoin
 Hawkins Safety Equipment

Rhonda Bisson
 PSNH

Steve Cates
 Waste Management

Donna DeCiccio
 Wentworth Homecare & Hospice

Jeff Dillion
 Eastern Propane & Oil,
 Raspberries Hair Salon

Mark Farrell
 Laars Heating Systems

Jeanne Grover
 Jeanne A. Grover, JP

Mary Henderson
 Federal Savings Bank

Rich Hilow
 Edward Jones Investments

Thomas "T.J." Jean
 Frisbie Memorial Hospital

Steve Marcotte
 Collins Sports Center

Christine McCluskey
 MetroCast

Darlene Towle
 MLC Catering

CHAMBER STAFF

President/CEO
 Laura Ring

Executive Assistant
 Caitlyn Marble

Events Manager
 Patti Buonopane



Greater Rochester Chamber of Commerce
 18 South Main Street
 Rochester, NH 03867
 Web: www.rochesternh.org

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 Rochester, NH
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HELP US KEEP YOUR ADDRESS CORRECT - Please let us know if your name or address is incorrect. Call 603-332-5080 or email membership@rochesternh.org with corrections. Thank you!

CHAMBER CALENDAR JANUARY 2012							MARK YOUR CALENDARS
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
1 Happy New Year!	2 Office Closed	3	4	5	6	7	<u>UPCOMING EVENTS</u> <u>February 15</u> Business After Hours at Laconia Savings Bank <u>February TBD</u> Economic Forecast Breakfast <u>SAVE THE DATE</u> <u>March 8</u> Chamber Showcase Business After Hours <u>March 31</u> Annual Dinner Dance & Awards Banquet <u>June 5</u> Golf Tournament & Clambake
8	9	10 Showcase Comm. 8am Banquet Comm. 4pm	11 Membership Committee 5:30pm	12	13	14	
15	16 Office Closed	17	18	19 Governmental Affairs 7:30am	20	21	
22	23	24 Annual Meeting Breakfast 7:30-9am Chamber Links 11:30am	25	26	27 Board of Directors 7:30am	28	
29	30 Tri-Chamber Legislative Reception 5:30-7:30pm	31					
SEE THE	ENCLOSED	FLYERS	TO	REGISTER	FOR	EVENTS	



www.facebook.com/RochesterChamber @GRCCNH