



**MISSION:** Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.

NEWSLETTER

## 2010 GOLF TOURNAMENT & CLAMBAKE



The 36th annual Chamber Golf Tournament, underwritten by **Waste Management**, will be held on **Tuesday, June 8, 2010** with a new start time of **9:00am** at the Rochester Country Club.

The \$130 player registration fee for the tournament includes greens fees, cart, complimentary hot dogs, clam bake dinner catered by Foster's Downeast Clambake, water, soda, prizes, and goody bags. A passport package is sold separately for \$30 that includes 15 raffle tickets for chances at several prizes, string shot, and entrance fee for the Vegas Hole and Putting Contest. Top team prize awarded to both men and women's teams.

See the enclosed flyers on sponsorship opportunities available for your business to be noticed at this tournament and to register for the event.

## DON'T WAIT... CHAMBER RAFFLE TICKETS ON SALE NOW!!



Harley Davidson  
2010 FXDC,  
DYNA Super  
Glide Custom,  
Scarlet Red

Winner Selects  
either:

← OR →



Plus Four \$100  
weekly prizes

**\$10,000**  
cash prize

Only 500 tickets being sold  
Drawing August 18, 2010

Tickets: \$50

Purchase your tickets with cash or checks at either the Granite Steak & Grill, Harley Davidson Shop of Rochester, Jenny~Wren Gallery or Windjammer's Seafood Restaurant and receive a \$10 gift certificate. Tickets can also be purchased at the Chamber office or online with a Master Card, Visa or Discover credit card at [www.rochesternh.org](http://www.rochesternh.org).

## TOUR IRELAND WITH THE CHAMBER



**Departs:**  
**October 12, 2010**  
**Returns:**  
**October 21, 2010**

**10 DAY FANTASTIC TOUR INCLUDING:  
AIRFARE, TRANSFERS, TOUR, 13 MEALS**

### VISIT:

Dublin, Kilkenney, Waterford, Blarney Stone, Killarney, Ring of Kerry, Limerick, Cliffs of Moher, Galway, Tullamore, Kingscourt

## BUSINESS AFTER HOURS UPDATE

THURSDAY, JUNE 3, 2010

5:30-7:00PM

Co-hosted by:

**ARTSTREAM & ART ESPRIT**

at artstream

56 North Main Street, Rochester, NH

RAFFLES ~ REFRESHMENTS ~ PRIZES

## TRI-CHAMBER BUSINESS AFTER HOURS

Thursday, June 17, 2010, 5:00-7:00pm

Hosted by:

**Children's Museum of NH**

6 Washington Street, Dover

RAFFLES~REFRESHMENTS~PRIZES

## JULY BUSINESS AFTER HOURS

Hosted by:

**WASTE MANAGEMENT**

**Tuesday, July 20, 2010 ~ 5:30-7:00pm**

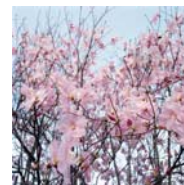
TOURS~RAFFLES~REFRESHMENTS~PRIZES

See enclosed flyer for details and to register for these events





# Update



## TAKE ADVANTAGE OF MEMBER BENEFITS!

### AMBASSADOR'S CORNER

#### Making the Chamber Work

By: Steve Holly, LPL Financial

"I've been a member of the Chamber for years, and I haven't gotten anything out of it". Does this sound like you or someone you know? The most common reason why people feel this way, is the simple notion that you get out what you put in. If you merely pay your membership fee each year and sit back and wait for the business to roll in, you're not going to get your money's worth. The best way to get a positive return on your investment is to participate in the many events and benefits the Chamber offers. Take the time to go to Business After Hours, ChamberLinks, Small Business Expo, and Chamber Showcase to name a few. Remember that people do business with people they like and know. If you are just a name, people don't know you (and if they don't know you, they don't like you yet). If you would like more information on all the benefits you can take advantage of, contact your ambassador or the Chamber office.

### "UPDATE" NEWSLETTER INSERTS

Insert Requirements: 650 copies using 8 1/2x11, 20-25# paper. Provided to Chamber office no later than the 19th of the month. NEW LOW COST PER ISSUE: \$100.00.

Call (603) 332-5080/email info@rochesternh.org to reserve space.

### DO YOUR EMPLOYEES KNOW ABOUT CHAMBER DISCOUNT CARDS—PLEASE LET THEM KNOW



OFFERING GREAT SAVINGS. GREAT GIFTS.

OVER 50 PARTICIPATING MEMBER BUSINESSES.

**ONLY \$5.00 EACH**

TO ORDER:

CALL YOUR CHAMBER AT (603) 332-5080 OR VISIT WWW.ROCHESTERNH.ORG.

SEE THE ENCLOSED LIST OF PARTICIPATING MEMBERS

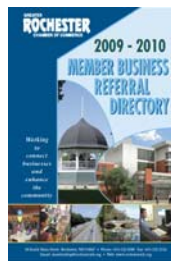
### COMMUNITY CALENDAR

If you are looking for things to do in Rochester or want to post your upcoming community event, visit the Chamber website at [www.rochesternh.org](http://www.rochesternh.org) and go to the Community Calendar. This is a community service your Chamber provides to promote information about upcoming events in the area. Be sure to post your events for 2010 now!

### "CHAMBER SHOWCASE" SHOW FEATURES MEMBERS

To keep adding to the many reasons why you are members of the Chamber, your Chamber partners with **MetroCast** to showcase our member businesses on "Chamber Showcase", a show that is featured on Rochester's Channel 12. Thanks to the generosity of MetroCast, the Chamber features a member business each month on this show that is broadcast several times throughout the month. Members can sign up for an upcoming show by calling Laura at the Chamber office at 332-5080, via email at [Iring@rochesternh.org](mailto:Iring@rochesternh.org) or sign up at business after hours. Be sure to tune in to Channel 12 to visit your Chamber, hear of upcoming Chamber events and learn about fellow Chamber member businesses.

### MAKE SURE WE HAVE UPDATED INFORMATION FOR THE CHAMBER BUSINESS REFERRAL DIRECTORY



Your Chamber will be working on its 2010/2011 Business Referral Directory that promotes Chamber member businesses to fellow members and the public. This valuable guide provides business listings of Chamber members within their business category. Members are offered the opportunity to be listed in multiple categories.

Make sure you provide us with updates to your company name, contact name, address, phone, fax, email and website information so that we may include accurate information on your business in this guide and on the Chamber website.

Advertising opportunities are available to support this publication that promotes the products and services offered by Chamber member businesses. Special rates are offered to members who want to advertise in both the guide and Chamber's website. See the enclosed form.

**MEMBER NEWS**

**Art Esprit** will unveil "Stories of the Granite State" Rocks exhibit June 4-5, 2010 with a full walking tour, meet the artists, storytelling, Cantonese Traffic free performance, children's activities and more. More information can be found at [www.artesprit.org](http://www.artesprit.org).

**Children's Museum of New Hampshire** has appointed Kevin Grant and Miriam Bryant to its Board of Directors. For more information, call 603-742-2002 or visit [www.childrens-museum.org](http://www.childrens-museum.org).

**Digrafika, LLC** owner Diane Devries has been working with Project Pride to transform their façade, helping to create an attractive destination for the youth, enhancing their storefront appearance, all while helping further brand the organization. For more information on the project, visit [www.digrafika.com](http://www.digrafika.com).

**Frisbie Memorial Hospital** Auxilian volunteers will hold Frisbie Summerfest June 26, 2010 from 8:00am-4:00pm in the staff parking lot featuring a day of food, fun, crafts and new & used quality items. Contact Betty Jane for more information at 603-875-2215.

**Great Bay Community College** is offering a single summer semester opportunity to prepare as an Administrative Office Assistant and start a new career. The semester will run May 24-August 13. To learn more, contact Christopher at 603-427-7651.

**Rehab 3 Network** will present the High School Football Combine Saturday, June 19, 2010 at their facility in the Marsh Brook Professional Center in Somersworth, NH. For more information or to register, visit [www.centerforathletes.com](http://www.centerforathletes.com).

**Rochester Main Street** will sponsor the first ever Rochester Shoe Festival on Saturday, June 12 from 11:00am-3:00pm. Rochester organizations and businesses are free to exhibit, but need to pre-register to reserve a space. Vendor forms are available at [www.rochestermainstreet.org](http://www.rochestermainstreet.org) or by calling Mike at 603-330-3208.

**Rochester Opera House** will present *Animal Farm*, Aaron Lee Marshall and Friends, and Up From the Underground Art Experience in June. Call the box office for tickets at 603-335-1992 or online at [www.rochesteroperahouse.com](http://www.rochesteroperahouse.com).

**The Homemakers Health Services** 35th Anniversary Celebration Golf Tournament will take place Thursday, July 15 at Nippo Lake Golf Club in Barrington, NH. Registration is \$115. For more information, call Tammy at 603-335-1770, ext. 114.

**Service Credit Union** was recently awarded three national honors, including the top Diamond Award for Community and Public Relations at the CUNA annual conference. Credit union employees volunteered to help landscape a local veteran's hospital grounds and paint city school playgrounds through its community service with City Year New Hampshire.

**THE CHAMBER LINKS**  
**Networking Group**

Meets the 4<sup>th</sup> Tuesday of each month ~ (11:30am-1pm)

Hosted by:

**Granite Steak & Grill**

Make business connections in a casual and facilitated setting

Bring or order lunch

See the enclosed flyer or visit [www.rochesternh.org](http://www.rochesternh.org)

**MEMBER RENEWALS**

The Board of Directors and Staff wish to thank the members listed for renewing their Chamber investments.

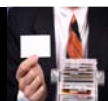


A-D Archambault Plumbing & Heating, Inc.  
Associated Brokers Inc.  
BG Environmental, Inc.  
Carney Medical Supply  
Daniel Webster Council, Boy Scouts of America  
Executive Properties  
Fownes Mill Condominiums  
Grace Community Church  
Granite State Glass  
Hawkins Safety Equipment Sales  
Jewelry Creations  
Landry's Auto Salvage

Mac Ford Custom Building  
Mark Moeller P.A.  
New Style Homes  
Randall Telecommunications  
Rochester Massage Therapy  
Second Generation Thrift Shoppe  
State Farm Insurance-Kevin Ryan  
St. Leo Kndercare  
TKO Printing & Sign Co.  
Varney's Launder Center  
Wit-Way Supply Inc.

**WELCOME NEW MEMBERS!**

The Board of Directors and staff welcome new members!



**COURIER**

**ASAP Courier Express**

Moe Roy

8 Birch Drive, Rochester, NH 03867

Phone: 603-231-4291

Email: [asapcourierexpress@gmail.com](mailto:asapcourierexpress@gmail.com)

**LAWYERS**

**Law Offices of Stephen C. Brown**

Steve Brown

21 South Main Street, Rochester, NH 03867

Phone: 603-332-3535

Email: [contact@brownlawnh.com](mailto:contact@brownlawnh.com)

Website: [www.brownlawnh.com](http://www.brownlawnh.com)

**MORTGAGE LENDER**

**Merrimack Mortgage Co., Inc.**

Ryan Thomas

160 Washington Street, Suite 203, Rochester, NH 03867

Phone: 603-335-8668 Fax: 603-335-7799

Email: [ryan@merrimackmtg.com](mailto:ryan@merrimackmtg.com)

Website: [www.merrimackmtg.com](http://www.merrimackmtg.com)

**REAL ESTATE AGENCY**

**Avalar Advantage Real Estate**

Ansel Crombleholme and Ryan Thomas

160 Washington Street, Suite 201, Rochester, NH 03867

Phone: 603-948-1600 Fax: 603-948-1058

Email: [ansel@avalarnh.com](mailto:ansel@avalarnh.com)

Website: [www.avalarnh.com](http://www.avalarnh.com)

**2010 Officers, Directors & Staff**



**OFFICERS**

**Chairman of the Board**

**Carl Potvin**

Law Offices of Carl W. Potvin

**Chairman-Elect**

**Gerry Gilbert**

Spence & Mathews Insurance

**Vice Chair, Governmental Affairs**

**Patrick Hourihane**

Hourihane Cormier & Associates

**Vice Chair, Member & Community Development**

**Bruce Boudreau**

Acme Rug & Upholstery

**Vice Chair, Events & Fund Raisers**

**Judy Ouellette**

Rochester District VNA

**Treasurer**

**Brian Hughes**

Holy Rosary Credit Union

**Immediate Past Chairman**

**Janet Hand**

Profile Bank

**DIRECTORS**

**Judi Angelo**

Executive Properties, Inc.

**Vicki Beaudoin**

Hawkins Safety Equipment

**Rhonda Bisson**

PSNH

**Steve Cates**

Waste Management

**Jeff Dillion**

Eastern Propane & Oil,  
Raspberries Hair Salon

**Gary Dworkin**

Dworkin Associates, Inc.

**Jeanne Grover**

Jeanne A. Grover, JP

**Mary Henderson**

Federal Savings Bank

**Thomas "TJ" Jean**

Frisbie Memorial Hospital

**Steve Marcotte**

Collins Sports Center

**Christine McCluskey**

MetroCast

**Darlene Towle**

MLC Catering

**CHAMBER STAFF**

**President/CEO**

Laura Ring

**Administrative Assistant**

Debbie Smith

**Events Assistant**

Caitlyn Marble

**Business Manager**

Irene Robinson

HELP US KEEP YOUR ADDRESS CORRECT - Please let us know if your name or address below is incorrect. Call 332-5080 or email [membership@rochesternh.org](mailto:membership@rochesternh.org) with corrections. Thank you!



Greater Rochester Chamber of Commerce

18 South Main Street

Rochester, NH 03867

Web: [www.rochesternh.org](http://www.rochesternh.org)

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Rochester, NH  
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**CHAMBER CALENDAR  
JUNE 2010**

**MARK YOUR  
CALENDARS**

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	3 artstream & Art Esprit BAH 5:30pm	4	5
6	7	8 Golf Tournament & Clambake 9:00am	9 Ambassador Committee 8:15am	10	11	12
13	14	15	16 Public Relations Committee 8:15am	17 Children's Museum Tri- Chamber BAH 5-7pm	18 Golf Committee 8:00am	19
20	21	22	23	24 Board of Directors 7:30am	25	26
27	28	29	30			
<b>SEE THE</b>	<b>ENCLOSED</b>	<b>FLYERS</b>	<b>TO</b>	<b>REGISTER</b>	<b>FOR</b>	<b>EVENTS</b>

**July 20**  
**Waste Management Tri-Chambers Business After Hours 5:00-7:00pm**

**August 18**  
**Cummings Lamont & McNamee Business After Hours 5:30-7:00pm**

**August 18**  
**Chamber Raffle Drawing**



Chamber Small Business Expo Committee members enjoy a photo with 2 New England Patriots Cheerleaders at last months Small Business Expo & Taste of the Chamber. From left to right standing behind Cheerleaders: John Creteau, Creteau Hackett Lachapelle & Associates—Small Business Expo Chair; Laura Ring, Chamber President; Matt Beaulieu, Holy Rosary Credit Union; Anne Brown, Daystar Computer Services