



**MISSION:** Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.

NEWSLETTER

## 35TH ANNUAL GOLF TOURNAMENT



The Chamber's 35th Annual Golf Tournament & Clambake, underwritten by **Waste Management**, is being held on **Tuesday, June 2, 2009 at 10 am at the Rochester Country Club.**

This is a Scramble format tournament that includes contests on every hole, a Vegas Hole sponsored by **Eastern Propane and Oil**, and a \$5,000.00 Putting Contest sponsored by **Melissa Lesniak of Keller Williams Coastal Realty.**

The \$130.00 tournament fee includes green fees, golf cart, hors d'oeuvres, hot dog lunch compliments of Arthur's Market and Urban Tree Service, clambake dinner, soda courtesy of Seacoast Coca Cola, and golf related goody bag. For an additional \$30.00, players can purchase the golf "passport" that includes 15 raffle tickets, 2 mulligans and entry pass for the Vegas Hole and Putting contests.

Following the tournament, players are treated to a clambake dinner, catered by Foster's Downeast Clambake, an awards ceremony, live auction and raffles.

For more information about the golf tournament, contact Laura at 332-5080.



## SUMMER BUSINESS AFTER HOURS

On **Wednesday, June 17, 2009**, join **Batchelder Sales** as they host the Chamber's June Business After Hours at their facility located at 1511 Carl Broggi Highway (Route 202) in Lebanon, Maine from 5:30-7:00pm.

And on **Tuesday, June 30, 2009**, Great Bay Gallery will host a Tri-Chambers Business After Hours at their function facility located at 25 Willand Drive in Somersworth from 5:00-7:00pm.

On **Thursday, July 9, 2009**, join **Amity Publications, MLC Catering and Emmanuel Church** for the July business after hours at Emmanuel Church, 24&34 Eastern Ave., Rochester.

See the enclosed flyer to register to attend these events, call 332-5080 or visit [www.rochesternh.org](http://www.rochesternh.org).

Please see the upcoming events list on the back page for business after hours events scheduled this year.

## A CHAMBER TRIP TO LONDON AND PARIS



Your Chamber is working with Colette Vacations and Four Seasons Travel to offer members and the public a fantastic 8 day, 6 night tour of London, England and Paris, France. The tour

begins in London with its colorful history, regal pageantry, beautiful gardens and museums. Enjoy one of London's spectacular theatre performances, Buckingham Palace, Big Ben, and St. Paul's Cathedral. Then cross the English Channel aboard the amazing high speed Eurostar Train that connects the two cities. In Paris, visit Notre Dame, cruise the River Seine, cabaret performance at Paradis Latin, and enjoy dinner at the Eiffel Tower delighting in French cuisine and breathtaking views of Paris. All of the best sights are included and plenty of free time to discover these two beloved cities on your own.



This trip departs **November 5 and returns November 12, 2009.** Per person rates are \$2,999 double, \$3,949 single which includes air, hotel, transfers, 10 meals, tour, etc. Sign up by **June 5, 2009 and receive a \$100 discount.**

This trip is available to anyone, not just members. Call the Chamber at 332-5080 or Four Seasons Travel at 335-6400.

## NEW "CHAMBER SHOWCASE" CABLE SHOW FEATURES MEMBERS

To keep adding to the many reasons why you are members of the Chamber, your Chamber just partnered with **MetroCast** to showcase our members on the "Chamber Showcase" show that is featured on Rochester's Channel 12. Thanks to the generosity of MetroCast, the Chamber will feature one or more members on a show that will be broadcast a number of times throughout the month. The month of May featured Profile Bank. June is featuring a few members that exhibited at last month's Small Business Expo. We will begin conducting a raffle each month of members interested in having their business showcased. Those interested should contact Laura Ring at 332-5080 or via email at [lring@rochesternh.org](mailto:lring@rochesternh.org) or sign up at business after hours. Be sure to tune in to Channel 12 to visit your Chamber, hear of upcoming Chamber events and learn about fellow Chamber member businesses.



# Update



## TAKE ADVANTAGE OF MEMBER BENEFITS!

### AMBASSADOR'S CORNER

#### LOOK FOR "THE DOT" AND MAKE NEW BUSINESS CONTACTS!

By Stephanie Lane, ProEdge Realty

Wondering what those colored dots on name tags at the Business After Hours (BAH) mean? Well, it's the new and improved "DOT Game". It's very simple to play and the benefit could mean winning a prize! (1) Look for a member who has a "dot" on their name tag. (2) Introduce yourself, find out about their business, then ask for their business card. (3) Bring THEIR card to the registration table, then turn in YOUR business card to be entered in that evening's raffle drawing. New Members are still "spotting" red dots on their name tags so you can identify members who probably know very few people. And, what a fun way to help our existing businesses reconnect and get to know each other. Just one more reason to attend the Chamber BAH. You never know if your business will be chosen to be in the "spot light" as dots are placed randomly on name tags. Imagine everyone at the event searching for YOU and wanting to talk to YOU all because of a small, little colored dot on your name tag! What a fabulous way to make some new contacts. And, best of all, it cost you nothing to attend a BAH...it is one of those free benefits that comes with membership! The only requirement is that you show up and be prepared to talk about your business. Not too hard for most business owners. So, we look forward to "spotting" you at the next event!

#### THE CHAMBER LINKS NOW AT THE GRANITE STEAK & GRILL

The Chamber Links networking group meets on the 4<sup>th</sup> Tuesday of each month. This valuable networking meeting is now hosted by the Granite Steak & Grill. Chamber Links is a fantastic opportunity to make business connections with business professionals in a casual and facilitated setting.

This month's Chamber Links will be held on **Tuesday, June 23** (11:30am-1pm) at the Granite Steak & Grill. See the enclosed flyer for information.



\$5.00 per card to obtain great savings at many Chamber members. See the enclosed list or visit [www.rochesternh.org](http://www.rochesternh.org) to see where you can save!

#### "UPDATE" NEWSLETTER INSERTS

*Get the attention your business deserves by placing a promotional flyer in the Chamber newsletter.*

Insert Requirements: 700 copies using 8 1/2x11, 20-25# paper. Must be provided to Chamber office no later than the 19th of the month. Cost per issue: \$125.00. To reserve your insert space in the Chamber newsletter, call 332-5080 or email [events@rochesternh.org](mailto:events@rochesternh.org). Note: There is no newsletter in July.

### CHAMBER RAFFLE OFFERS 8 PRIZES & BENEFITS MEMBERS



SERVICES  
MERCHANDISE

CASH \$



Eight (8) fantastic prizes are being offered in this year's Chamber Raffle. One \$10,000 grand prize, two \$250 prizes and five \$100 prizes will be raffled for five consecutive weeks (one per week), prior to the grand prize drawing. Those drawn during these 5 weekly drawings will remain eligible for the grand prize drawing. Winnings can be spent at participating member businesses or turned into cash. Only 600 tickets will be sold at \$50 each.

To be a "participating" member in this fantastic promotional opportunity, the fee is only \$50. For this fee, your business can receive months of promotion in the Chamber newsletter and website plus the opportunity for your business to be among the destinations chosen by the winners. However, this promotional fee is discounted to \$25 if you purchase a \$50 raffle ticket. So for \$75 you can receive promotion and receive a ticket. Take advantage of this great promotional opportunity by completing and returning the informational flyer enclosed.

**MEMBER NEWS**

**Art Esprit** announced that work has begun on the 10 giant shoe-shaped planters at the epicenter of the "Shoes of Rochester" Community Arts Project. More information on the project can be found on the Art Esprit website as the time nears at [www.artesprit.org](http://www.artesprit.org), or by phone at (603) 330-0333.

**Charter Trust Company**, a NH owned and operated investment management firm, is celebrating its 25<sup>th</sup> year in business. Charter has 40 employees and 8 offices throughout the state. Brenda Harrington has been with Charter Trust for 17 years and her office is located at 34 Wakefield Street (behind Bernier Insurance) in Rochester.

**Federal Savings Bank** is helping the Woodman Institute bring Abraham Lincoln back to Dover by supporting a weekend-long celebration beginning on May 30, featuring Lincoln traveling down Central Avenue in a carriage escorted by a mounted cavalry, along with many other activities. For more information about the event, please visit [www.woodmaninstitutemuseum.org](http://www.woodmaninstitutemuseum.org).

The University of New Hampshire Men's Ice Hockey Head Coach, Dick Umile, was the guest speaker at a recent **Federal Savings Bank** forum series giving an informative and insightful presentation on the comparable principles of coaching an athletic team and coaching a team in the workforce.

**Hawkins Safety Equipment** announces special spring savings on traffic cones and safety vests. Please call or stop by our showroom, which spotlights many other items, or call 755-3344 or 800-300-3124 for more information.

**The Homemakers Health Services** has expanded its Day Out Adult Day Care program to one Saturday each month, providing caregivers with an additional opportunity to take a break from their caregiving responsibilities. For more information, contact Linda Howard or Elaine Dunton at 335-1770.

**Profile Bank** has donated a mural, previously hanging in the Rochester Branch, depicting a rendition of the streets and buildings in Rochester to **Frisbie Memorial Hospital** where thousands of members in the community can view and appreciate it.

**Rochester Rotary Club** is planning its 2nd annual "back-to-school" clothing give-away on August 22nd. The Club will be hosting the event at the Rochester Community Center and is currently seeking clothing donations from citizens and businesses to distribute to school-aged children. Contact Lisa Stanley at 332-5506 during business hours for donation information.

**Tri-City Christian Academy** recently held their 3rd annual Auction & Dinner Gala, an event designed to celebrate community as well as to raise funds for the school, raising over \$40,000 including an appeal that raised over \$11,000 for a new school vehicle.

**CHAMBER RAFFLE BONUS**

THE GRANITE STEAK & GRILL AND THE WINDJAMMER'S SEAFOOD RESTAURANTS INVITE YOU TO PURCHASE CHAMBER RAFFLE TICKET AT THEIR ESTABLISHMENTS AND RECEIVE A \$10 GIFT CERTIFICATE!



**MEMBER RENEWALS**

The Board of Directors and Staff wish to thank the members listed for renewing their Chamber investments.

- |   |                                 |
|---|---------------------------------|
| A-D Archambault Plumbing & Heating, Inc.      | Marsh & Associates, Realtors    |
| Acme Rug & Upholstery                         | Mark Moeller P.A.               |
| Adams Auto Kustom artstream                   | Market America                  |
| Associated Brokers of NH                      | Milton Veterinary Clinic        |
| Balanced Care                                 | Myhre Equine Complex            |
| BG Environmental, Inc.                        | New Style Homes                 |
| Daniel Webster Council, Boy Scouts of America | Ossipee Aggregates              |
| Executive Properties, Inc.                    | Renaissance Signs, Inc.         |
| Findell & Company                             | Roberta M. Large, CPA           |
| GML Financial Advisory Services               | Rochester Main Street           |
| Grace Community Church                        | Rochester Massage Therapy       |
| Hawkins Safety Equipment                      | Rokon International, Inc.       |
| Jewelry Creations                             | Second Generation Thrift Shoppe |
| John C. Pratt Company                         | Strafford County Head Start     |
| Jordan Family Eye Care                        | The Kane Company                |
| KJE Automotive Machine                        | TKO Printing & Sign Co.         |
| Laars Heating Systems Co.                     | Tritech Engineering             |
| Landy's Auto Salvage                          | Urban Tree Service              |
| Mac Ford Custom Building                      | Verizon Wireless                |
|   | Varney Communications           |
|   | Varney's Laundry Center         |
|   | Wit-Way Supply, Inc.            |



**WELCOME NEW MEMBERS!**

The Board of Directors and staff welcome their newest members!

**CHURCHES**

**The Journey Baptist Church**  
Rob Willis  
124 Milton Road  
Rochester, NH 038680  
Phone: (603) 330-0881  
Email: [info@thejourneynh.com](mailto:info@thejourneynh.com)

**WEB DESIGN SERVICES**

**Positively Creative Solutions**  
James Fontaine  
548 Frank C. Gilman Highway  
Alton, NH 03809  
Phone: (603) 875-0110  
Email: [info@PCSWebDesign.com](mailto:info@PCSWebDesign.com)

**MORTGAGES**

**Primary Residential Mortgage**  
Scott Mertens  
501 Central Avenue, Suite B  
Dover, NH 03820  
Phone: (603) 742-3331  
Fax: (603) 742-3335  
Email: [smertens@primeres.com](mailto:smertens@primeres.com)



Small Business Expo Committee Chair, John Creteau, Creteau Hackett Lachapelle & Associates presents Cheryl Collins as the winner of the 50/50 raffle at the Small Business Expo.

**2009 Officers, Directors & Staff**



**OFFICERS**

**Chairman of the Board**

**Janet Hand**  
Profile Bank

**Chairman-Elect**

**Carl Potvin**  
Law Offices of Carl W. Potvin

**Vice Chair, Governmental Affairs**

**Gerry Gilbert**  
Spence & Mathews Insurance

**Vice Chair, Member & Community Development**

**Brian Hughes**  
Holy Rosary Credit Union

**Vice Chair, Events & Fund Raisers**

**David Dubois**  
Rochester Police Department

**Treasurer**

**Doris Gates**  
Robert W. Gates Master Carpenter

**Immediate Past Chairman**

**Alan Davis**  
Waste Management

**DIRECTORS**

**Judi Angelo**  
Executive Properties, Inc.

**Vicki Beaudoin**  
Hawkins Safety Equipment

**Bruce Boudreau**  
Acme Rug & Upholstery

**Gary Desrosiers**  
American Legion Post 7

**Jeff Dillion**  
Eastern Propane & Oil

**Gary Dworkin**  
Dworkin Associates, Inc.

**Jeanne Grover**  
The Genie

**Mary Henderson**  
Federal Savings Bank

**Patrick Hourihane**  
Hourihane Cormier & Associates

**Steve Marcotte**  
Collins Sports Center

**Judy Ouellette**  
Rochester District VNA

**Bill Parkinson**  
Frisbie Memorial Hospital

**CHAMBER STAFF**

**President/CEO**

Laura Ring

**Business Manager**

Irene Robinson

**Membership Director**

Elaine Case

**Administrative Assistant**

Debbie Smith

**Student Intern (Summer)**

Caitlyn Marble

HELP US KEEP YOUR ADDRESS CORRECT - Please let us know if your name or address below is incorrect. Call 332-5080 or email membership@rochesternh.org with corrections. Thank you!



Greater Rochester Chamber of Commerce  
18 South Main Street  
Rochester, NH 03867  
Web: www.rochesternh.org

PRSRT STD  
U.S. Postage  
PAID  
Rochester, NH  
Permit #37

**CHAMBER CALENDAR  
JUNE 2009**



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2 10am Golf Tournament & Clambake	3	4	5 London & Paris trip discount deadline	6
7	8	9 8:30am Public Relations Committee	10	11	12	13
14	15	16	17 5:30pm Batchelder Sales BAH	18 7:30am Govt. Affairs	19	20
21	22	23	24	25	26 7:30am Board of Directors	27
28	29	30 5:00pm Great Bay Gallery Tri- Chambers BAH				
SEE THE	ENCLOSED	FLYERS	TO	REGISTER	FOR	EVENTS

**UPCOMING  
EVENTS**

**July 9**  
Amity Publications,  
MLC Catering &  
Emmanuel Church  
Business After Hours

**August 18**  
MetroCast BAH &  
Chamber Raffle

**September 10**  
Anchorage Inn BAH

**September 30**  
ServiceMaster  
Tri-Chambers BAH

**October 14**  
Operation Thank  
You and  
Staples BAH

**October 22**  
Seacoast Schmooze

**November**  
Federal Savings  
Bank BAH

**December 6**  
Holiday Parade



Brian Hughes, president of Holy Rosary Credit Union and Expo underwriter greets Boston Bruins veteran, Terry O'Reilly at Chamber Small Business Expo last month. Terry O'Reilly's appearance was sponsored by KG Sports & More.