GREATER ROCHESTER CHAMBER OF COMMERCE

Over 80 years serving business

Update

Spring

MARCH, 2010

NEWSLETTER

MISSION: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.

"DANCING UNDER THE STARS" ANNUAL BANQUET ~ APRIL 10, 2010

Don't forget to make your reservations for a wonderful evening of superb food, great musical entertainment, dancing and presentation of the 2010 Citizen of the Year and 2010 Business Leader of the Year. Underwritten by **D.F. Richard Energy and PSNH**, this popular and exciting event is being held on Saturday, April 10, 2010 at The Red Barn function facility located at the Links at Outlook Golf Club in South Berwick.

Co-sponsors for this year's event include **Federal Savings Bank, Laars Heating System, MetroCast, Rochester Manor and Waste Management**. The theme for the event is "**Dancing Under the Stars**" and it is a black tie optional event featuring musical entertainment and dancing by **Straight Lace**, co-sponsored by **Holy Rosary Credit Union, Gregory D. Smith, CPA and Wentworth Douglass Hospital Health Foundation**.

The evening will begin with a Social Hour, sponsored by **Charter Trust Company**. Complimentary photos will be provided courtesy of **Maureen Steer**. The awards ceremony and a spectacular full course dinner will follow with your choice of Prime Rib or Chicken Piccata.

The highlight of the evening will include the grand prize raffle, sponsored by **Profile Bank** where a lucky ticket purchaser will win $1,000 cash. There will be many opportunities to purchase raffle tickets, including the invitation and upcoming newsletters. Tickets for this raffle can be purchased whether you attend this event or not as the winner need not be present to win. Raffle tickets are on sale for $2.00 each or a book of 6 tickets for $10.00.

For those wishing to enjoy the entire event and leave the driving to someone else, **Feliciano Limousine, LLC** will provide complimentary round-trip transportation. A bus will pick up attendees signing up for transportation, at 5:30pm at Profile Bank in Rochester, and return transportation will be provided at the conclusion of the event.

Also, for those wishing to rent a tux, Andrea's Bridal Boutique is offering banquet attendees a special for $99.

Watch for your invitation, but mark your calendar now and reserve your place at the Chamber's most elegant evening out!

TOUR IRELAND WITH THE CHAMBER

Departs:
October 12, 2010
Returns:
October 21, 2010

10 DAY FANTASTIC TOUR INCLUDING: AIRFARE, TRANSFERS, TOUR, 13 MEALS

VISIT:
Dublin, Kilkenney, Waterford, Blarney Stone, Killarney, Ring of Kerry, Limerick, Cliffs of Moher, Galway, Tullamore, Kingscourt

SEE THE ENCLOSED FLYER

BUSINESS AFTER HOURS

THURSDAY, MARCH 11, 2010
5:30-7:00PM

Hosted by: **ROCHESTER ELKS LODGE 1393**

Rochester Elks Lodge 1393
41 Columbus Avenue, Rochester, NH

RAFFLES ~ REFRESHMENTS ~ PRIZES

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Update

TAKE ADVANTAGE OF MEMBER BENEFITS!

AMBASSADOR'S CORNER

Letting your Chamber open the door to Networking
By Terri Trepanier, Balanced Care Health and Supplemental Insurance

Networking is simply the cultivating of mutually beneficial, give and take, win-win relationships. It works best, however, when emphasizing the "give" part. In today's market, networking is essential to maintain your business viability. Getting out there and meeting people, building and developing lasting relationships will help to insure your business client base. It is commonly known that people buy from people that they like and trust; networking is the key to building these quality relationships and the Greater Rochester Chamber of Commerce is your resource to guide you along the way.

Consistently attending events like a Business After Hours will help other professionals recognize you and remember what your business is. If you are overwhelmed with a larger event, ask your Chamber Ambassador to meet you there, and introduce you to other Chamber members that work with the same type of clients that you do. If the larger events simply don't work for you, try Chamber Links. The goal of Chamber Links is to introduce and make new business connections in a smaller, more casual setting.

The Greater Rochester Chamber has opened the door for you to network your business. Now that we have opened the door, we invite you to come in. Remember, the more people you know and connect to, the more known your business becomes.

"UPDATE" NEWSLETTER INSERTS

Insert Requirements: 650 copies using 8 1/2x11, 20-25# paper.
Provided to Chamber office no later than the 19th of the month.
NEW LOW COST PER ISSUE: $100.00.
Call (603) 332-5080/email info@rochesternh.org to reserve space.

CHAMBER DISCOUNT CARDS

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OVER 50 PARTICIPATING MEMBER BUSINESSES.
SUPPORTS YOUR LOCAL BUSINESSES.

ONLY $5.00 EACH

TO ORDER:
CALL YOUR CHAMBER AT (603) 332-5080 OR
VISIT WWW.ROCHESTERNH.ORG.

SEE THE ENCLOSED LIST OF PARTICIPATING MEMBERS

COMMUNITY CALENDAR

If you are looking for things to do in Rochester or want to post your upcoming community event, visit the Chamber website at www.rochesternh.org and go to the Community Calendar. This is a community service your Chamber provides to promote information about upcoming events in the area. Be sure to post your events for 2010 now!

CHAMBER SCHOLARSHIP

Your Chamber is currently accepting applications for the chamber scholarship awarded each year. Chamber member employees or their children who are graduating high school seniors are eligible for the $500 scholarship awarded by the Chamber provided that the parent or student is employed by a member company for a minimum of six months. It does not matter where the student attends high school. This scholarship will be paid directly to the attending institution in the student's second year at a full-time college, university or technical school. See the scholarship application and guidelines enclosed.

THE CHAMBER LINKS
Networking Group

Meets the 4th Tuesday of each month ~ (11:30am-1pm)
Hosted by:
Granite Steak & Grill
Make business connections in a casual and facilitated setting
Bring or order lunch
See the enclosed flyer or visit www.rochesternh.org

FOR YOUR INFORMATION

Your Chamber's board of directors would like members to understand that positions and/or endorsements made by the US Chamber of Commerce are not the opinions or endorsements of the Greater Rochester Chamber of Commerce (GRCC). We are not currently members of the US Chamber. Your Chamber does not endorse candidates. We provide candidate forums and inform members of candidate meetings so that you can learn about candidates and make your own decisions.

We also want you to know that although the Business & Industry Association of NH brands themselves as the statewide chamber of commerce, and takes positions on several issues, they also, do not work with or represent the opinions of the GRCC.

Your Chamber monitors and informs members about various issues and at times will encourage you to contact legislators.

GREATER ROCHESTER CHAMBER OF COMMERCE

MARCH, 2010

MEMBER NEWS

A Safe Place will hold its 2nd annual Keep Your Paws to Yourself walk on Saturday, April 24, 2010. For info., contact Thea at 603-436-4619, x13.

The Children's Museum of New Hampshire's Gallery 6 will feature *Introducing Dinosaurs* exhibit from February 1 - March 31. Learn new facts about old favorites as well as get an introduction to fascinating new creatures. The museum will also celebrate Earth Day on Thursday, April 22 from 10am-3pm where children will learn about the 3 R's – Reduce, Reuse and Recycle with hands-on activities throughout the museum. For info., call 742-2002 or visit www.children's-museum.org.

The **Rochester Opera House** recently announced that the historic, century-old one-of-a-kind auditorium floor raising/leveling mechanism has been repaired. Near catastrophic damage happened in October 2007 and the process was laborious and pain-staking.

Federal Savings Bank has launched a Facebook page to highlight community involvement and staff and will select one "fan" a month for 3 months to win $200, with $100 of the winnings to be donated to charity. The bank also announced that President & CEO James J. O'Neill was elected to Wentworth Douglass Hospital & Health Foundation Board of Directors and Northern New England School of Banking;. John Cogan was appointed Assistant VP, Financial Services and Arthur Nickless, President of Norway Plains Associates, Inc., was named to the bank's Board of Directors.

The Homemakers Health Services will hold a 35th Anniversary Auction in March, featuring a live and on-line auction, Saturday, March 27 at the Red Barn at Outlook Farm. For more info, visit www.TheHomemakers.org. The Homemakers was also recently chosen by the Rochester Chapter of One More Referral as a Community Service Partner for 2010.

NH Small Business Development Center is sponsoring Wild for Innovation, a leadership, teamwork and innovation skills building workshop, on Friday, March 5 at the Whittemore Center in Durham, NH. For information, visit www.nheconomy.com.

Profile Bank launched its 2010 marketing campaign "Making Dreams Reality" with a contest. Entrants can win $10,000 and other prizes. Learn more at www.ProfileBank.com/Dream.
Profile Bank also announced the promotion of Vickie Routhier to Assistant Vice President at its 102nd Annual Meeting.

Rochester Child Care Center will hold its 9th Annual Benefit Auction on Saturday, March 20, 2010, featuring themed baskets made by the students, a silent auction from 4-5pm, and a live auction from 6-8pm. To make a donation, call the office at 332-9333.

Rochester District VNA will be holding their Spring Dance Fundraiser on Saturday, April 17 at the American Legion in Rochester. Tickets go on sale March 1 and are $10 in advance and $15 at the door. To buy tickets or for more information, call Judy at 332-1133 or visit www.YourVNA.org.

Urban Tree Service will be an exhibitor at the 2010 Lakes Region Home Show March 13-14 in Laconia. Over 100 vendors display at the event.

2010 SMALL BUSINESS EXPO & TASTE OF THE CHAMBER BUSINESS AFTER HOURS

Mark your calendars for the 2010 Small Business Expo & Taste of the Chamber Business After Hours being held on **Thursday, May 13, 2010** at the American Legion in Rochester. Underwritten by **Holy Rosary Credit Union,** Chamber businesses showcase their products and services in a trade show format. Complimentary hors d'oeuvres and a cash bar will be provided. See the enclosed flyer.

MEMBER RENEWALS

The Board of Directors and Staff wish to thank the members listed for renewing their Chamber investments.

American Legion Post #7
Avis Goodwin Community Health Center
Beloin Construction, Inc.
Colonial Hill of Rochester Care & Rehab Center
Creative Blissful Designs, LLC
Creteau Hackett Lachapelle & Associates, LLC
D.F. Richard Energy
Dynasty Chinese Restaurant
Edward Jones - Chris Hooper
Foss & Came Insurance Agency
Frisbie Health Services
Granite State College
Happy Times Squares, Inc.
KFC
Lachapelle & Higgins Insurance
Laconia Savings Bank
Lock Tite Storage
MetroCast
Norway Plains Associates, Inc.
Oaks Golf Links
Profile Bank
Public Service of New Hampshire
Ray Beaudoin & Son, Inc.
Rochester Country Club
Rochester Girls Softball League
Rochester Housing Authority
Rochester Manor
Rochester Truck, Inc.
Steele & Sons
Strafford County Jail Industries
Thompson Center Arms- A Smith Wesson Co.
Tut's Trophies & Awards
Underpaid Maids
UPS Store
Victims, Inc
Webber Energy Fuels

WELCOME NEW MEMBERS!

The Board of Directors and staff welcome new members!

BEAUTY SALONS
Cut-N-Tyme Hair Salon
Carol Hoffman, Cindy DeButts
1 Winter Street
Rochester, NH 03867
Phone: 603-335-9220
Email: cutntyme@yahoo.com

CONTRACTORS-GENERAL
R.B.S. Construction
Rick Sessler
1179 First Crown Point Road
Strafford, NH 03884
Phone: 603-767-2756
Email: ksessler@ttlc.net

RESTAURANTS
Clemento's Pizzeria & Brew
Andrew Clement
160 Washington Street
Rochester, NH 03867
Phone: 603-332-5251
Email: andy360m2@aol.com
Web: www.clementospizzeria.com

TRAVEL AGENCY
Travel By Design
Kathy Pierce
46 Parker Mountain Road
Strafford, NH 03884
Phone: 603-269-7123
Email: travel@metrocast.net

GRAPHIC DESIGN
Peterson-Bozak Design
Kristen Peterson-Bozak
590 Second Crown Point Road, Strafford, NH 03864
Phone: 978-979-8665
Email: peterson-bozak@hotmail.com
Web: www.peterson-bozak.homestead.com

2010 Officers, Directors & Staff

OFFICERS

Chairman of the Board
Carl Potvin
Law Offices of Carl W. Potvin

Chairman-Elect
Gerry Gilbert
Spence & Mathews Insurance

Vice Chair, Governmental Affairs
Patrick Hourihane
Hourihane Cormier & Associates

Vice Chair, Member & Community Development
Bruce Boudreau
Acme Rug & Upholstery

Vice Chair, Events & Fund Raisers
Judy Ouellette
Rochester District VNA

Treasurer
Brian Hughes
Holy Rosary Credit Union

Immediate Past Chairman
Janet Hand
Profile Bank

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Judi Angelo
Executive Properties, Inc.

Vicki Beaudoin
Hawkins Safety Equipment

Rhonda Bisson
PSNH

Steve Cates
Waste Management

Jeff Dillion
Eastern Propane & Oil, Raspberries Hair Salon

Gary Dworkin
Dworkin Associates, Inc.

Jeanne Grover
Jeanne A. Grover, JP

Mary Henderson
Federal Savings Bank

Thomas "TJ" Jean
Frisbie Memorial Hospital

Steve Marcotte
Collins Sports Center

Christine McCluskey
MetroCast

Darlene Towle
MLC Catering

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CHAMBER STAFF

President/CEO
Laura Ring

Membership Director
Elaine Case

Events Assistant
Esther Blaisdell

Administrative Assistant
Debbie Smith

HELP US KEEP YOUR ADDRESS CORRECT - Please let us know if your name or address below is incorrect. Call 332-5080 or email membership@rochesternh.org with corrections. Thank you!

Greater Rochester Chamber of Commerce
18 South Main Street
Rochester, NH 03867
Web: www.rochesternh.org

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CHAMBER CALENDAR
MARCH 2010

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5	6
7	8	9	10	11 Rochester Elks Business After Hours 5:30	12	13
14	15	16 7:30am State of the City breakfast	17	18 Government Affairs 7:30am	19 Golf Committee 8:00am	20
21	22	23 11:30 Chamber Links 5-7pm Microtel Tri-Chambers BAH	24	25	26 Board of Directors 7:30am	27
28	29	30	31			
SEE THE	ENCLOSED	FLYERS	TO	REGISTER	FOR	EVENTS

MARK YOUR CALENDARS

April 10
Annual Dinner Dance & Awards Banquet

April 13
Tri-Chambers State of the State breakfast forum

April 27
Frisbie Memorial Hospital BAH

May 13
Small Business Expo Business After Hours

June 8
Golf Tournament

GET READY FOR THE 2010 GOLF TOURNAMENT

Think Spring! The 36th annual Chamber Golf Tournament, underwritten by **Waste Management** will be held on **Tuesday, June 8, 2010 at 9:00am** at the Rochester Country Club.
See the enclosed flyers on several sponsorship opportunities available for your business to be noticed at this tournament and to register for the event.
This is a popular and enjoyable tournament, so sign up quickly!
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