



MISSION: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.

NEWSLETTER

"A CHRISTMAS CAROL" HOLIDAY TREE LIGHTING & HOLIDAY PARADE



Plans are underway for the 2011 Holiday Parade, underwritten by **Profile Bank**. This year's Holiday Parade will be held on Sunday, December 4, 2011 beginning at 3:00 pm. The theme for this year's parade is "A Christmas Carol."

The Holiday Parade is one of the largest community events. The parade offers members various levels of sponsorships to support the parade. All sponsors are recognized in a special ad in local newspapers the week of the event. If your business is interested in learning more about the promotion available as a parade sponsor, please see the enclosed flyer.

Rochester's Holiday Parade is a community effort with approximately 150 businesses that provide financial and in-kind support, and nearly 75 individuals who volunteer to coordinate the many activities involved in making Rochester's Holiday Parade a success. Many organizations and City Departments not only participate, but provide assistance with the parade and several Chamber members assist with organizing the various entries. MetroCast tapes and broadcasts the parade on Rochester's Community Channel 12 throughout the holiday season. We hope that you will consider participating in this exciting kickoff to the holiday season! See the enclosed entry form.

BUSINESS AFTER HOURS

Wednesday, November 9, 2011
5:30-7:00pm

Hosted by:

STAPLES

Beverages ~ Hors D'oeuvres~
Door Prizes

125 Washington St.
Rochester, NH

Bring Business Cards for
Networking



HOLIDAY TREE LIGHTING FRIDAY, DECEMBER 2ND

New this year, the Chamber is excited to be planning its first annual Holiday Tree Lighting Ceremony. Generously underwritten by **Frisbie Memorial Hospital**, the Holiday Tree Lighting Ceremony will be held on Friday, December 2, 2011 from 5:30 to 6:30pm at Central Square in downtown Rochester. Mayor Thomas "T.J." Jean will light the tree and attendees will enjoy music, dancing, caroling, cookies and hot chocolate. Downtown businesses are being contacted to participate in the evening's festivities to kick off the holiday season. If your business is interested in participating and receiving promotion from this event, please contact Patti at the Chamber office at 332-5080.

SUPPORT THE HOLIDAY PARADE BY ATTENDING "ROCHESTER FOLLIES SHOW OF SHOWS"



In conjunction with the Holiday Tree Lighting on **Friday, December 2, 2011**, the Chamber is partnering with the Rochester Opera House to lend support to Rochester's Holiday Parade. By attending Friday evening's Rochester Follies Show of Shows performance, a portion of the proceeds of this fund raiser will benefit Rochester's Holiday Parade.

Prepare for non-stop holiday entertainment as the Follies returns with skits, dance, song and merriment. Community members step on stage to become stars of the show and put their best feet forward. Bring family and friends to see and enjoy local individuals who will perform a talent. To reserve tickets, call the Rochester Opera House or visit www.rochesteroperahouse.com.

Help support Rochester's Holiday Parade!

UPDATE NEWSLETTER
UNDERWRITTEN BY:





Update

TAKE ADVANTAGE OF YOUR MEMBER BENEFITS!

PROMOTE YOUR BUSINESS FREE WITH YOUR CHAMBER MEMBERSHIP

Did you know that your Chamber provides a variety of **FREE** methods to help you promote your business?

Member News articles in the Chamber newsletter (submission deadline—10th of month preceding newsletter)

Chamber Members News e-blasts twice a month (submission deadline-1st and 3rd Friday of each month)

Ribbon Cutting Ceremonies to announce business openings and anniversaries (call 2 weeks ahead)

Chamber Showcase show—call to sign up and be featured

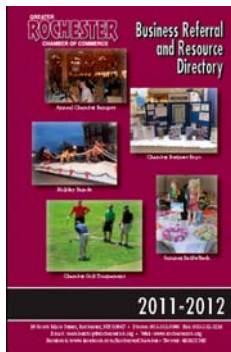
Information Center—bring your brochures and business cards to display at the Information Center located at the Chamber office and have them displayed for fellow members and the public to pick up.

Networking Opportunities—attend Business After Hours and/or Chamber Links events

Social Media—articles submitted for Member News and e-blasts are also promoted via the Chamber's Facebook and Twitter pages.

Business Referral Guide—business listings of members found by business category in Chamber Business Referral Guide.

Rochester Area Street Map—street map of northern Stafford County for use by the public.



THE CHAMBER LINKS Networking Group

Meets the 4th Tuesday of each month ~ (11:30am-1pm)

Lilac City Grille, 45 North Main St., Rochester

Make business connections in a casual and facilitated setting

Bring or order lunch

See the enclosed flyer or visit www.rochesternh.org

NEW CHAMBER BENEFIT! BUSINESS WELCOME TO ROCHESTER BAG PROGRAM

The Chamber's Public Relations Committee has established a campaign to welcome new businesses to Rochester offering a new benefit to promote members. New businesses will be presented with a Chamber Welcome Bag, sponsored by **Collins Sports Center**. The bags contain information about the Chamber, Rochester and promotional items from members.

As part of this new program, Chamber members are encouraged to provide us with promotional items, gift cards or coupons that can be included in these bags.

Any member wishing to provide items in the Business Welcome Bags can deliver 50 items to the Chamber office.

ONLINE COMMUNITY CALENDAR

If you are looking for things to do in Rochester or want to post your upcoming community event, visit the Chamber's website at www.rochesternh.org and go to the Community Calendar.

This is a community service your Chamber provides to promote information about upcoming events in the area.

Be sure to post your events!

ORDER YOUR 2012 CHAMBER DISCOUNT CARDS

OFFERING GREAT SAVINGS
GREAT GIFTS

\$5.00 Each

TO ORDER:

CALL YOUR CHAMBER AT (603) 332-5080 OR
VISIT WWW.ROCHESTERNH.ORG.

SEE THE ENCLOSED BROCHURE OF
PARTICIPATING MEMBERS

Find us on Facebook 

 Follow us on
Twitter

www.facebook.com/RochesterChamber

@GRCCNH

M E M B E R U P D A T E S

A Safe Place presents their Annual Saving Lives, Creating Futures Awards on November 2, 2011. Tickets are \$35 each. For more information, please call Thea at A Safe Place at 436-4619 ext. 4.

Children's Museum of New Hampshire Upcoming Events:

November 5- Annual PizzaFest and Holiday Auction from 5-8pm

Second Sunday Each Month- *Exploring Our Way* for families with autistic loved ones held from 10-12pm.

Third Thursday Each Month- *The Alzheimer's Café* held 2-4pm.

Federal Savings Bank is pleased to announce the appointment of Michael J. Bolduc to the Bank's Board of Directors. Bolduc is a partner and attorney with Wyskiel, Boc, Tillinghast & Bolduc, P.A.

Frisbie Memorial Hospital presents a Community Health Education Series. Events are free and located in Frisbie's Community Education & Conference Center. Registration is required and can be made by calling 330-8986 or visit www.frisbiehospital.com/calendar.

November 7- Understanding the Anxious Mind at 6pm

November 8- Common Hand & Wrist Injuries at 6pm

November 10- Eating Healthy Through the Winter at 6pm

November 14- A Multidisciplinary Approach to Diagnosing and Treating Lung Cancer at 6pm

November 17- Diagnosing and Treating Asthma at 6pm

Help To Grow Institute presents a Goal Setting Workshop on November 5th from 1-4pm. The cost of the workshop is \$70. Space is limited to 12 people. Contact Karolina at 978-995-5152.

Holy Rosary Credit Union recently sponsored the 2nd Annual Softball Tournament benefiting Howie's Field of Dreams and the Megan Scanlon Memorial Scholarship Fund. The game was a double elimination and consisted of twelve coed teams.

The Homemakers Health Services CEO Linda Howard has been appointed to the Endowment for Health Advisory Council.

The Homemaker Health Services is raising awareness during the National Home Care Month by conducting a Phonathon November 7th, 9th, and 14th. For more information, please call 335-1770.

New Hampshire Employment Security is hosting an Employer Seminar November 29 from 9-noon. The seminar has been created for employers to share information on the "Ins & Outs of our Office." Pre-registration is required. Please call Sarah at 742-3600 x. 94330.

Rochester Child Care Center Upcoming Events:

November 5- Annual Holiday Fair from 9-2pm. Call 332-9333.

Rochester Child Care Center is collecting food for Gerry's Food Pantry. Each classroom has created a drop off box. Please help by bringing in non-perishable food items to fill these boxes!

Rochester Buying Power will hold an informational and enrollment session on Thursday November 3, 2011 at 2PM at the function room located at Country Tire & Service Center located at 47 Farmington Road (Route 11) in Rochester. Rochester Buying Power enables businesses to band together to negotiate lower prices from deregulated electric and gas suppliers. From a recent auction, rates went down to \$.0732. This 17% rate reduction was based on a pool of 25M kWh," says Jeff Hiatt. Call Jeff at 603-926-2888.

Rochester District VNA begins a 6 week Grief Support Group on November 8 every Tuesday through December 15 from 5-6pm at the Rochester District VNA office. Call 332-1133.

Rochester District VNA is pleased to announce that they have made the top 25% of Home Care agencies in the United States and for the second year, they are in the top 500!

Rochester Opera House Upcoming Events:

November 19- The Amazing Kreskin, Mind Boggling Mentalist-World Famous Prognosticator at 8pm

December 2 & 3- The Follies return with skits, dance, song and merriment!

For tickets, call 335-1992 or visit www.rochesteroperahouse.com

Rochester Rotary Club presents "Field of Dreams Comedy Night 3" November 18 at the Elks in Rochester. Appearing will be HBO and Showtime headliner Mike McDonald and TJ Thibedeau. Tickets are \$20 and can be purchased at the Chamber of Commerce, Granite Steak and Grill Restaurant, Windjammers Restaurant and Profile Insurance Group.

SHARE Fund is holding their Annual Turkey Drop Off & Food Drive November 19 from 9-3pm at the Rochester Community Center. This drive through event (no need to even get out of your car!) is a great way to help needy families have a happy holiday. For more information, please call 330-3468.

Studley Flower Gardens offers Floral Design Classes on November 22 at 6pm and December 7 at 6pm. Class fee is \$35. Sign up with 1 friend and save \$5 each on your registration. Preregistration and prepayment required. Call 332-4565.

Wyatt Art Studios Upcoming Shows

Opening **November 5th**- Mixed Media Artist Hollie Chastain

Wyatt Art Studios participating in "1st Saturday Art Stroll" featuring businesses displaying art for the public at no cost!



3300 LB

WM
WASTE MANAGEMENT

RENOVATION DEBRIS?

BAGSTER WM

For collection, yellow lifting straps must be able to connect above the bag.

THE BAGSTER BAG CAN
TAKE IT ON

Waste Management's new Bagster Dumpster in a Bag® can take on the waste from your next project. Buy in store, fill, and schedule collection from Waste Management. Go to thebagster.com to find a retailer near you.

The Bagster bag is provided by WM Bagco, LLC, a Waste Management company.



Update

MEMBERSHIP NEWS

WELCOME NEW MEMBERS!

The Board of Directors and staff welcome new members!

ACCOUNTANTS, CERTIFIED PUBLIC

Nathan Wechsler & Company, PA

Amanda Dezan, CPA

70 Commercial Street, Suite 201, Concord, NH 03301

Phone: 603-224-5357 Fax: 603-224-3792

Email: adezan@nathanwechsler.com

Web: www.nathanwechsler.com

Comprehensive accounting, tax preparation and business advisory services

BUSINESS/PROFESSIONAL SERVICES

American Small Businesses with Clout, Inc.

Lyle Duell

717 Carl Broggi Highway, PO Box 100, Lebanon, ME 04027

Phone: 207-457-6009 Fax: 207-457-6019

Email: us@asbwc.us

Web: www.cloutcard.us

Association of Small Business & Buyers Club Discount Card

CHURCHES

Salmon Falls Church of Christ

Lyle Duell

336 Salmon Falls Road, PO Box 1333, Rochester, NH 03866

Phone: 603-332-7193

Email: fatherandson@metrocast.net

Web: www.rochesterchurchofchrist.net

CONSTRUCTION

Father & Son Builders, Inc.

Larry Duell

Carl Broggi Highway, PO Box 100, Lebanon, ME 04027

Phone: 207-457-1416 Fax: 207-457-1416

Email: fatherandson@metrocast.net

Web: www.fsbhomes.com

Construction - Home building and remodeling

INSURANCE

Allstate - Sherman Agency

Scott Sherman

68 South Main Street, Rochester, NH 03867

Phone: 603-332-4260 Fax: 603-332-7365

Email: scottsherman@allstate.com

Web: www.allstateagencies.com/ScottSherman

Insurance

NON-PROFIT

Spurwink

Bill Miller

10 Main Street, Suite 2, Gonic, NH 03839

Phone: 603-332-2254 Fax: 603-332-2286

Email: bmiller@spurwink.org

Web: www.spurwink.org

Special Education- Day treatment program for middle and high school students

RESTAURANTS

Tropical Smoothie Café

Michael Turpin

160 Washington Street, Rochester, NH 03867

Phone: 603-509-3000 Fax: 603-509-2233

Email: smoothiepros@yahoo.com

Web: www.tropicalsmoothiecafe.com

Smoothie, Bistro Sandwiches, Salads, Soups

MEMBER RENEWALS

The Board of Directors and Staff wish to thank the members listed for renewing their Chamber investments.



Adult Learning Center of Strafford County
Anchorage Inns of Rochester
Art Esprit
Ashwood Development Companies, Inc.
Bill Powers Painting
Charter Trust Company
Cleary Cleaning, Inc.
D & D Homes, LLC
Dawn Durocher- MaryKay Consultant

Downeast Energy
Just Oil, LLC
Lilac Mall
LocalEdge
Market Basket
Partridge Green Apartments
Pease Development Authority
People's United Bank
R.D. Torno & Sons Paving

The Salvation Army
Save Our Students
Service Credit Union
Sexual Assault Support Services
Spurling Insurance Services, Inc.
St. Elizabeth Seton School
Windjammer's Seafood Restaurant
The Works Family Health & Fitness Center

C O M M I T T E E N E W S

AMBASSADOR COMMITTEE CORNER

Rochester Area Online Dining Guide
By Rich Hilow, Edward Jones Investments



Have you seen the Online Dining Guide on the Rochester Chamber website?

It's <http://www.rochesternh.org/dining/>

or click the button on the right side of the Chamber home page. Our restaurant members have a diverse menu of options and this page tells you about them. Included are the names, directions and a link to their websites.

AND IT'S A FREE BENEFIT TO MEMBERS!!!

So, if you are a restaurant or have a connection to the Dining Out theme, let the Chamber office know so you too can be included. If not, check it out anyways and support your local chamber members. It always seems to make me hungry!!!

NOMINATING COMMITTEE UPDATE
2012 DIRECTOR NOMINATED

In accordance with Article IV of the Chamber's bylaws, the membership is hereby notified of the following directors who have accepted nomination to serve a 3-year term on the board of directors beginning in 2012.

Donna DeCiccio, Wentworth Homecare & Hospice

In addition, the following have accepted nomination to renew a second, three year term on the board of directors:

Vicki Beaudoin, Hawkins Safety Equipment

Jeff Dillion, Eastern Propane & Oil

Mary Henderson, Federal Savings Bank

The following has accepted nomination to renew a one-year term on the board of directors.

Carl Potvin, Law Offices of Carl W. Potvin

If no petition is filed, nominations shall be closed and the nominees shall be declared elected by the Board of Directors at their next meeting. If a legal petition is filed, a ballot election will be arranged as per the bylaws.

GOVERNMENTAL AFFAIRS COUNCIL
MAYOR/CITY COUNCIL & SCHOOL
BOARD FORUM & PROFILES

To educate and inform voters of the candidates for Rochester's Mayor, City Council and School Board, the Chamber's Governmental Affairs Council presented a Mayor/City Council Candidates Forum, sponsored by the **Law Offices of Carl W. Potvin** and a School Board Candidate Forum, sponsored by **Eastern Propane & Oil**, that are being broadcast on Rochester's Community Channel 12 and Government Channel 26 until Election Day. Be sure to tune in to hear from candidates seeking election or re-election to these important boards.

Questionnaires were also developed and those candidates that responded are published online on the Chamber website's home page at www.rochesternh.org.

Remember to vote on Election Day, November 8



City Council Candidate Forum

OPERATION THANK YOU WRAP-UP

On October 13, 2011, the Greater Rochester Chamber of Commerce conducted its annual membership appreciation day, known as **Operation Thank You**. Approximately 60 volunteers teamed up to personally visit Chamber members in the local area to thank them for their support and presented them with the newly published 2011/2012 Business Referral Directory and the new Rochester area street map.

"Like most small businesses, we don't have as much time to devote to community events as we would like," says Bob Mulchay of Coheco Equipment. "Being a member of the Greater Rochester Chamber of Commerce gives us the opportunity to support community activities such as the upcoming holiday parade while staying the on the job. We also appreciate the Chamber's monthly newsletters, their publications to promote both tourism and our local economy as well as the Chamber's efforts to support a favorable economic climate in the area."



Maggie Tewell of C & K Printing presents Bob Mulchay of Coheco Equipment with the new 2011-2012 Business Referral Directory and Rochester area street map.

2011 Officers, Directors & Staff

OFFICERS

Chairman of the Board

Gerry Gilbert
Profile Insurance Group

Chairman-Elect

Brian Hughes
Holy Rosary Credit Union

Vice Chair, Governmental Affairs

Patrick Hourihane
Hourihane Cormier & Associates

Vice Chair, Member & Community Development

Bruce Boudreau
Acme Rug & Upholstery

Vice Chair, Events & Fund Raisers

Judy Ouellette
Rochester District VNA

Treasurer

Mary Henderson
Federal Savings Bank

Immediate Past Chairman

Carl Potvin
Law Offices of Carl W. Potvin

DIRECTORS

Judi Angelo
Executive Properties, Inc.

Vicki Beaudoin
Hawkins Safety Equipment

Rhonda Bisson
PSNH

Steve Cates
Waste Management

Jeff Dillion
Eastern Propane & Oil,
Raspberries Hair Salon

Mark Farrell
Laars Heating Systems

Jeanne Grover
Jeanne A. Grover, JP

Mary Henderson
Federal Savings Bank

Rich Hilow
Edward Jones Investments

Thomas "T.J." Jean
Frisbie Memorial Hospital

Steve Marcotte
Collins Sports Center

Christine McCluskey
MetroCast

Darlene Towle
MLC Catering

CHAMBER STAFF

President/CEO

Laura Ring

Executive Assistant

Caitlyn Marble

Events Manager

Patti Buonopane



Greater Rochester Chamber of Commerce
18 South Main Street
Rochester, NH 03867
Web: www.rochesternh.org

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U.S. Postage
PAID
Rochester, NH
Permit #37

HELP US KEEP YOUR ADDRESS CORRECT - Please let us know if your name or address is incorrect.
Call 603-332-5080 or email membership@rochesternh.org with corrections. Thank you!

**CHAMBER CALENDAR
NOEVEMBER 2011**

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2 Membership Committee, 5:30pm	3	4 Technology Committee 12pm	5
6	7	8	9 Staples BAH, 5:30-7pm	10 Public Relations Committee 8:15am	11 Veteran's Day	12
13	14	15 Parade Committee 8am Banquet Committee 4pm	16	17 Governmental Affairs Council 7:30am	18 Board of Directors 7:30am	19
20	21	22 Chamber Links 11:30am	23	24 HAPPY THANKSGIVING Office Closed	25 Office Closed	26
27	28	29	30 Parade Committee 8am			
SEE THE	ENCLOSED	FLYERS	TO	REGISTER	FOR	EVENTS

**MARK
YOUR
CALENDARS**

**UPCOMING
EVENTS**

December 2
Holiday Tree
Lighting 5:30pm
Rochester Follies
at Rochester
Opera House,
8:00pm

December 4
Rochester
Holiday Parade
3:00pm

December 13
Rochester Main
St. & Rochester
Opera House
Business After Hours
5:30-7:00pm



Mayor Candidate Forum



School Board Candidate Forum