GREATER ROCHESTER CHAMBER OF COMMERCE

Over 80 years serving business

Update

SEPTEMBER, 2009

NEWSLETTER

MISSION: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.

SEACOAST SCHMOOZE—OCT. 22

The Greater Dover, Rochester, Portsmouth and Exeter Area Chambers of Commerce are planning the most anticipated networking event this year, the Seacoast Schmooze. Attendees will enjoy networking, complimentary food samples from Chamber member restaurants/caterers, connections with up to 32 business who will be exhibiting, raffle drawing, and a cash bar. The schmooze will take place at the **Frank Jones Center in Portsmouth on Thursday, October 22, 2009, 4 to 7 pm.**

The event is **underwritten by PSNH**, and sponsored by **Daystar Computer Services, Fairpoint Communications, Federal Savings Bank, Laconia Savings Bank, Profile Bank, and Unitil.**

There are limited exhibitor spaces remaining. Don't miss your chance to showcase your products and services in front of 250+ potential business partners. Complete a business exhibitor application by visiting www.seacoastschmooze.org.

Tickets to attend the event are $10.00 in advance and $15.00 at the door. To attend, complete the enclosed flyer or visit www.seacoastschmooze.org.

SEPTEMBER OFFERS MEMBERS 2 BUSINESS AFTER HOURS

On Thursday, **September 10, 2009**, your Chamber will present a business after hours hosted by the **Anchorage Inn of Rochester**, located at 13 Wadleigh Road (junction of Route 125 and Spaulding Turnpike Exit 12) in Rochester from 5:30-7:00pm.

On Wednesday, **September 30, 2009** the Tri-Chambers (Dover, Rochester, Somersworth Chambers) will present a business after hours hosted by **ServiceMaster by Disaster Associates** located at 61 Airport Drive, Unit 5, at the Granite State Business Park in Rochester from 5:00-7:00pm.

A number of raffles will be held so be sure to bring plenty of business cards.

Several Business After Hours have already been reserved in 2010. If you are thinking of hosting one next year, please call Laura at 603-332-5080 as soon as possible.

A CHAMBER TRIP TO LONDON AND PARIS

Your Chamber is working with Colette Vacations and Four Seasons Travel to offer members and the public a fantastic 8 day, 6 night tour of London, England and Paris, France. The tour begins in London with its colorful history, regal pageantry, beautiful gardens and museums. Enjoy one of London's spectacular theatre performances, Buckingham Palace, Big Ben, and St. Paul's Cathedral. Then cross the English Channel aboard the amazing high speed Eurostar Train that connects the two cities. In Paris, visit Notre Dame, cruise the River Seine, cabaret performance at Paradis Latin, and enjoy dinner at the Eiffel Tower delighting in French cuisine and breathtaking views of Paris. All of the best sights are included and plenty of free time to discover these two beloved cities on your own.

This trip departs **November 5 and returns November 12, 2009.** Per person rates are $2,999 double, $3,949 single which includes air, hotel, transfers, 10 meals, tour, etc. Call 332-5080 or 335-6400 for information.

ENERGY SAVINGS FORUM OCTOBER 6, 2009

The Dover, Exeter Area, Hampton, Kennebunk, Rochester and York Chambers have teamed up to present an Energy Savings Forum on Tuesday, October 6, 2009 from 7:30-10:00am at Berwick Academy in South Berwick. Underwritten by **Berwick Academy**, this program will feature a presentation on energy savings with a panel of speakers including Central Maine Power, Public Service of New Hampshire, Simply Green and Unitil. This is a fabulous program members should plan to attend. The cost to attend is $20 for Chamber members and $25 for non-members when you pre-register at (603)772-2411 or www.exeterarea.org. Otherwise, the cost is $30 at the forum.

UPDATE NEWSLETTER

UNDERWRITTEN BY

PROFILE BANK
Your Neighbor. Your Partner. Your Bank.

Update

TAKE ADVANTAGE OF MEMBER BENEFITS!

AMBASSADOR'S CORNER

MEET FELLOW CHAMBER MEMBERS AT OPERATION THANK YOU

Looking for a great way to meet fellow Chamber members? Take advantage of the Chamber's annual **Operation Thank You.** On Wednesday, October 14, Chamber members willing to volunteer a couple of hours of their time can meet fellow Chamber members by visiting them and thanking them for their support of the organization while delivering the Chamber's 2009-2010 Membership Directory. Members in the local area are split up geographically among 80 volunteers who are provided with a list of 10-20 members to visit along with materials to present including the Chamber's new Business Referral Directory and an invitation to the business after hours taking place that evening at Staples at 125 Washington St., Rochester. A gathering for volunteers will take place at the Rochester Elks Lodge located at 41 Columbus Avenue in Rochester to pick up your assignments and materials. A light breakfast fare will be provided by MLC Catering. Contact Elaine at 332-5080 to join the fun of thanking members.

NEW "CHAMBER SHOWCASE" CABLE SHOW FEATURES MEMBERS

Your Chamber has partnered with **MetroCast** to showcase our members on the "Chamber Showcase" show that is featured on Rochester's Channel 12. Thanks to MetroCast's generosity, the Chamber will feature one or more members on a show that will be broadcast a number of times each month.

We are conducting a raffle each month of members interested in having their business showcased. Members who are interested should contact Laura Ring at 332-5080 or via email at lring@rochesternh.org. Be sure to tune in to Channel 12 to visit your Chamber, hear of upcoming Chamber events and learn about fellow Chamber member businesses.

BACK BAY NETWORKS OF NEW HAMPSHIRE

Richard Salvati

PH 603.692.5100
FX 603.299.0081

22 Canal Street, Suite 242
Somersworth, NH 03878

rich@bbnnh.com
www.bbnnh.com

THE CHAMBER LINKS NOW AT THE GRANITE STEAK & GRILL

The **Chamber Links** networking group meets on the 4th Tuesday of each month. This valuable networking meeting is now hosted by the Granite Steak & Grill. Chamber Links is a fantastic opportunity to make business connections with business professionals in a casual and facilitated setting.

This month's Chamber Links will be held on **Tuesday, September 22** (11:30am-1pm) at the Granite Steak & Grill. See the enclosed flyer for information or visit www.rochesternh.org.

"UPDATE" NEWSLETTER INSERTS

Get the attention your business deserves by placing a promotional flyer in the Chamber newsletter.

Insert Requirements: 650 copies using 8 1/2x11, 20-25# paper. Must be provided to Chamber office no later than the 19th of the month. Cost per issue: $125.00. To reserve your insert space in the Chamber newsletter, call 332-5080 or email events@rochesternh.org.

$5.00 per card to obtain great savings at many Chamber members. See the enclosed list or visit www.rochesternh.org to see where you can save!

BUSINESS REFERRAL DIRECTORY PROMOTES MEMBERS

The Chamber is offering members the opportunity to stand out in the 2009-2010 Chamber Business Referral Directory. Several levels of advertising are available to showcase your business in this attractive guide that is distributed throughout the year to fellow Chamber members, member prospects, the public and at events. Advertising rates begin at $125 for 1/8 page ads, $175 for 1/4 page ads, $225 for 1/2 page ads and $300 for full-page ads. This is a useful guide listing all Chamber members in their respective business categories. It contains business contact information that includes company name, contact, address, phone, fax, email and web address. This is a fantastic resource thanks to the support of members.

Special rates are being offered to members who want to advertise in both the guide and Chamber's website. See the enclosed flyer on how to advertise or contact Laura at 332-5080 by September 10th.

GREATER ROCHESTER CHAMBER OF COMMERCE

SEPTEMBER, 2009

MEMBER NEWS

The **Rochester District VNA** 3rd annual Motorcycle Ride to benefit Home Health Care will be held September 12 with a ride across the Kancamagus Scenic Byway. The ride will leave from their office at 178 Farmington Road at 10 a.m. and end at Granite Steak and Grill around 3 p.m. For more information, call 332-1133 or visit www.yourvna.org.

The Strafford Rivers Conservancy will hold Celebration of Conservation, Saturday, September 26, 5-9pm at Three Rivers Farm in Dover. Event includes house tours, entertainment, complimentary bar, and generous buffet. $125/person (discount by 8/31). Visit www.StraffordRiversConservancy.org.

The Homemakers Health Services is pleased to announce the appointment of Kathy Sessler as the Community Liaison Nurse for the health care agency. Sessler is also employed as a real estate agent with **Hourihane, Cormier and Associates**. For information, visit www.thehomemakers.org.

Holy Rosary Credit Union recently announced Terry Rondeau as Employee of the Quarter for April, May and June of 2009. Terry was selected for this honor because of her positive attitude and eagerness to learn.

Federal Savings Bank announces the opening of its 5th branch, located at 17 Wakefield Street in downtown Rochester. The branch features many banking technologies that are the first to be introduced in the seacoast area with staff made up of leaders in the Rochester community. Mary Henderson will manage the new branch. Visit www.fsbdover.com.

More than 35 **Service Credit Union** employees , including President/CEO Gordon Simmons, joined Dr. Susan Lynch, wife of Gov. Lynch, in Walk NH, which promotes healthy habits and exercise. Service Credit Union also donated $1,500 to the Foundation for Healthy Communities.

Rochester District Visiting Nurse Association announced the Dept. of Health and Human Services Centers for Medicare and Medicaid Services recently conducted their 3 year recertification survey. The agency was in compliance with all requirements and no deficiencies cited. For more information visit their website at www.yourvna.org.

Studley Flower Gardens employees Vanessa Burns and Brenda Boyle recently graduated from the NH Master Florist Design School, an advanced floral design course. Customers can be confident they are working with professional certified florists. For info, visit www.studleyflowergardens.com.

The Children's Museum of New Hampshire recently welcomed Ava Beaulieu to its Board of Directors. For more information, please call the museum at (603) 742-2002 or visit www.childrens-museum.org.

Strafford County Jail Industries will host an open house to celebrate their ISO 9001:2008 certification on September 17th, 11:45-1:45 at the Strafford County Dept. of Corrections in Dover. All welcome. Tour the facility and see how Jail Industries operates. Light lunch to be served. RSVP to 749-3289.

CHAMBER NEWSLETTER DELIVERY — HARD COPY OR ELECTRONIC?

In an effort to make it more convenient for our members and to save costs, we are offering members the option of receiving the newsletter via mail or electronically. Those that prefer to read an electronic version of the newsletter, we now provide the newsletter on the home page of our website at www.rochesternh.org. Members wishing to view the newsletter by this method will be notified by email when it is available. Please let us know how you wish to receive the Update newsletter by contacting us at 332-5080 or at info@rochesternh.org.

MEMBER RENEWALS

The Board of Directors and Staff wish to thank the members listed for renewing their Chamber investments.

Adecco Employment Services
Ashwood Development Co.
BayRing Communications
Benedict's Grill
BrandPartners
Cameron's Home & Garden
CB Richard Ellis/New England
Dr. Mark J. Ellis, Chiropractor
Dr. Michael Clark, Chiropractor
Emmanuel Church
Engraving, Awards & Gifts
Envoy Mortgage
Fastenal Company
Feliciano Limousine LLC
Garrison Family Dental
Granite Steak and Grill
Middleton Building Supply, Inc
Northern Strafford County Health & Safety Council
Perreault Automotive Services
Roberta M. Large, CPA
Smart Assistive Technologies
SpecTex LLC
Stonewall Kitchen
Strafford County Community Action
Wyskiel, Boc, Tillinghast & Bolduc, P.A.

WELCOME NEW MEMBERS!

The Board of Directors and staff welcome their newest members!

CELLULAR TELEPHONE EQUIP/SERVICE

Focal Point Communication
Charissa Kennard
1 Wakefield Street
Rochester, NH 03867
Phone: (603) 335-3539
Fax: (603) 335-3741
Email: charissa.kennard@focalpointnow.com

NON-PROFIT

American Red Cross-Great Bay Chapter
Jamie Devlin
273 Corporate Drive
Portsmouth, NH 03801
Phone: (603)766-5440
Fax: (603)766-5445
Email: jdevlin@greatbay.redcross.org
Web: www.greatbayredcross.org

Wentworth-Douglass Hospital & Health Foundation
Deborah Shelton
789 Central Avenue
Dover, NH 03820
Phone: (603)740-2687
Fax: (603)740-2242
Email: foundtion@wdhospital.com
Web: www.wdhospital.com

TRAVEL AGENCIES

Rite-Way II Travel, Inc.
Gerald Waldron
PO Box 628
Strafford, NH 03884
Phone: (603) 664-9555
Email: riteway2travel@aol.com

2009 Officers, Directors & Staff

OFFICERS

Chairman of the Board
Janet Hand
Profile Bank

Chairman-Elect
Carl Potvin
Law Offices of Carl W. Potvin

Vice Chair, Governmental Affairs
Gerry Gilbert
Spence & Mathews Insurance

Vice Chair, Member & Community Development
Brian Hughes
Holy Rosary Credit Union

Vice Chair, Events & Fund Raisers
David Dubois
Rochester Police Department

Treasurer
Doris Gates
Robert W. Gates Master Carpenter

Immediate Past Chairman
Alan Davis

DIRECTORS

Judi Angelo
Executive Properties, Inc.

Vicki Beaudoin
Hawkins Safety Equipment

Bruce Boudreau
Acme Rug & Upholstery

Gary Desrosiers
American Legion Post 7

Jeff Dillion
Eastern Propane & Oil

Gary Dworkin
Dworkin Associates, Inc.

Jeanne Grover
The Genie

Mary Henderson
Federal Savings Bank

Patrick Hourihane
Hourihane Cormier & Associates

Steve Marcotte
Collins Sports Center

Judy Ouellette
Rochester District VNA

Bill Parkinson
Frisbie Memorial Hospital

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CHAMBER STAFF

President/CEO
Laura Ring

Business Manager
Irene Robinson

Membership Director
Elaine Case

Administrative Assistant
Debbie Smith

HELP US KEEP YOUR ADDRESS CORRECT - Please let us know if your name or address below is incorrect. Call 332-5080 or email membership@rochesternh.org with corrections. Thank you!

Greater Rochester Chamber of Commerce
18 South Main Street
Rochester, NH 03867
Web: www.rochesternh.org

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CHAMBER CALENDAR
SEPTEMBER 2009

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	3	4	5
6	7 Labor Day Office Closed	8	9	10 Anchorage Inn Business After Hours, 5:30pm	11	12
13	14	15	16	17 Government Affairs 7:30am	18	19
20	21	22 Chamber Links 11:30am	23	24	25 Board of Directors 7:30am	26
27	28	29	30 ServiceMaster by Disaster Tri-Chambers Business After Hours, 5:00pm			

SEE THE ENCLOSED FLYERS TO REGISTER FOR EVENTS

UPCOMING EVENTS

October 6
Seacoast Energy Savings Forum
Berwick Academy

October 14
Operation Thank You and Staples BAH

October 22
Seacoast Schmooze
Frank Jones Ctr/

November 4
Federal Savings Bank BAH

December 6
Holiday Parade

December
Rochester Main Street/Rochester Opera House BAH

ROCHESTER FAIR
September 18-27, 2009

Be sure to visit the Chamber's booth located in the Exhibition building during the Rochester Fair. A number of our member non-profit organizations that will be showcasing their services and products during one or more days of the fair. If you are a member, non-profit and are interested in more information, please contact Debbie at the Chamber at 603-332-5080 or at info@rochesternh.org.
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