

Our Mission: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area



# BENEFIT INFORMATION EVENTS UPDATE MEMBERSHIP UPDATE COMMITTEE NEWS MEMBER NEWS

WHAT'S BEEN HAPPENING

CHAMBER LEADERSHIP

**INSIDE THIS ISSUE** 











# NEWSLETTER UNDERWRITTEN BY:



7

### Put Your Business in the Spotlight

**Advertising Opportunities in 2024** 

#### **Member Eblast Rates:**

\$150/month; 3 months for \$375; 6 months for \$600 \$75/month for nonprofits

**Newsletter Inserts:** 

\$100/month; \$75 for nonprofit

Newsletter Ad: (2"x3.6") \$ 75.00

Enhanced Web Listing: \$100/year

Scholarship Champion: \$100, \$500, or \$1,000

### Offer a Member-to-Member Deal

As a Chamber Member, you can offer and receive special deals, designed just for Chamber Members, such as a percentage off your company's services or products, a free service or product, a BOGO deal, you name it!

Set up your Member-To-Member Deal (s) through your Member Portal anytime; Chamber staff will review and approve it and contact you if they have any questions.

Want to see what deals are available? Member-To-Member Deals are found on the Chamber website under "News & Discounts" - remember to check regularly for new deals!

# Reach More Members: Promotional Eblasts

Advertise your promotions, new products, services, or workshop directly to all Chamber members with the Chamber's **Membership Promotion E-Blast** service! This benefit offers members more timely information to fellow Chamber members as well as savings on the cost of producing flyers.

Membership Promotion E-blasts are sent twice per month. Discounts available for 3, 6 and 12 month promotions.

Contact us at (603) 332-5080 or email: <a href="mailto:memberservices@rochesternh.org">memberservices@rochesternh.org</a>!

#### **Did You Know?**

By serving on a committee you can:

- \* Expand your contact base and forge relationships
- \* Promote your business or organization
- \* Learn new things
- \* Have a connection to your community
- \* Help foster a healthy economic climate to help your community grow and thrive.

Be part of the bigger picture explore Chamber committees today!

rochesternh.org

### **Have Job Openings?**

Post your Job Vacancies on the Chamber's Website at No Charge!

Simply **log in** to your Member Portal and select Job Postings on the left side! The Chamber's website receives thousands of visits each month.

If you have job vacancies to fill, post them!

Visit **www.rochesternh.org/Jobs** to see a current list of job postings. For assistance logging in, call 603.332.5080.

#### Log in to Your Secure Member Portal

Did you know that a benefit of your Chamber membership includes the ability to <u>log in to your Member Portal</u> where you can submit your business' events, news releases, post job openings, download & print event flyers and more!

- Submit news releases events for added promotion
- Post job openings
- Register for events
- Download event flyers

• Search/contact members

Pay bills onlineAccess resources

Don't have a portal yet? Email us at <a href="memberservices@rochesternh.org">memberservices@rochesternh.org</a> to get started.

#### **CLICK HERE TO REGISTER**

Thursday, January 16, 2025 4:00-5:00pm



#### **MEMBERS**:

BRING IN YOUR BROCHURES AND BUSINESS CARDS TO DISPLAY AT THE CHAMBER!



# Holiday Business After Hours REGISTER: rochesternh.org/decemberbah



#### 50/50 Raffle Tickets Are on Sale!

Visit: rochesternh.org/holidayraffle



# HOST A BUSINESS AFTER HOURS IN 2025

Several dates are currently available to host a Business After Hours in 2025.

This is an opportunity for you to showcase your business and educate members on what your business offers. If you don't have a business with enough space or parking, consider contacting another member and partner with them.

Call the Chamber office today at 603-332-5080 to get your Business After Hours scheduled.

Holiday Tree Lighting Friday, December 6 5:30pm Central Square, Rochester

For a List of Activities, Visit: rochesternh.org/treelighting



"Holiday Parade of Lights" Sunday, December 8, 2024 4:00pm / Downtown Rochester

rochesternh.org/parade



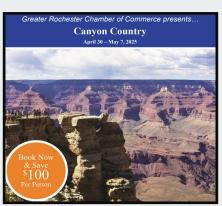
#### **2025 Canyon Country Trip**

April 30—May 7, 2025

For Information, Contact:
Melinda Nyberg
Horizon Travel Agency
(603) 742-7664 / melinda.nyberg@gmail.com

#### HIGHLIGHTS:

Scottsdale Kaibab National Forest Grand Canyon Rafting on Horseshoe Bend Lake Powell Cruise Bryce Canyon National Park Zion National Park Las Vegas



#### **Welcome New Members!**

#### **PEST SERVICES**

#### DEPENDABLE PEST SOLUTIONS

Debby Thompson
336 Portland Street
Rochester, NH 03867
603-948-2039
dependablepestsolutions.com









#### SUBMIT YOUR NOMINATIONS

Nominations forms are available to submit nominations for:

2025 Business of the Year 2025 Nonprofit of the Year 2025 Citizen of the Year, and 2025 Educator of the Year (new this year).

These prestigious awards will be presented at the Chamber's 2025 Annual Dinner & Awards Celebration.

The **Business of the Year** award recognizes a member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the **Rochester area**.

The Nonprofit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

The Citizen of the Year award recognizes an individual that resides in Rochester/northern Strafford County, who has demonstrated excellent leadership and citizenship in the community and has made substantial contributions to the betterment of the same area.

The **Educator of the Year** award recognizes a local educator that has demonstrated excellence in their profession and has made substantial contributions to its students and the community.

The deadline for nominations is March 10, 2025.

**CLICK HERE FOR NOMINATION FORMS** 

#### **Member Renewals**

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

Better Homes & Gardens Real Estate—Masiello Group

**Birch Healthcare Center** 

**Clearent Intelligent Processing** 

**Comcast Business** 

**Dream Come True Travel** 

**Gentle Dental** 

R.P. Abrasives

**Rochester Opera House** 

SellMyTimeshareNow.com



# 2025 SCHOLARSHIP APPLICATIONS AVAILABLE!

The Chamber is pleased to be providing Scholarship(s) to eligible high school students! Applicants must be graduating high school seniors who are employed by, or have a parent employed by a company that is a member of the Greater Rochester Chamber of Commerce. The scholarship will be paid directly to the attending

institution in the student's second year at a full-time college, university, technical, or trade school.

Application deadline is Friday, March 28, 2025 See the attached scholarship application and guidelines or CLICK HERE

#### Congratulations!

#### **Member Anniversary Recognitions**

The Chamber wishes to recognize and thank members that have 5, 10, 20 or 25 years of Chamber membership this month!

#### **10 YEARS**

**Waterstone Properties Group** 

#### **NOMINATING COMMITTEE UPDATE**

#### 2025 DIRECTORS NOMINATED

In accordance with Article IV of the Chamber's bylaws, the membership Is hereby notified of the following individuals who have accepted nomination to serve a as officers on the board of directors in 2025

Chair of the Board
Caitlyn Turgeon, HBL Insurance

<u>Vice Chair, Governmental Affairs</u> **Mark Farrell, Laars Heating Systems** 

Vice Chair, Events & Fund Raisers
Mary Henderson, Bank of New Hampshire

<u>Vice Chair, Membership</u> **Kendall Spewock, Admiral Property Management & Sales** 

Treasurer

Tatjana Simon, Lighthouse Credit Union

Immediate Past Chair

**Kerrie Landry, Living Innovations** 

Provided there is no petition to the contrary filed, nominations shall be closed and the nominees shall be declared elected by the Board of Directors at their next meeting. If a legal petition is filed, a ballot election will be arranged as per the bylaws.

#### **BOARD MEMBER**

Our sincerest thanks to

#### **Kerrie Landry, Living Innovations**

for serving 2 years as Chair of the Board in 2023 and 2024. Her time, commitment, and dedication was so very valuable and appreciated.

Our thanks also to the following for their dedicated service on the board of Directors until 2024.

Janet Oliver, Unitil 10 years

David Richard, D.F. Richard Energy 4 years

David Stevens 3 years

Tim Jones, Frisbie Memorial Hospital 2 years

# **Ambassadors Corner**

The Ambassador Program is Sponsored By



# **Ambassador of the Quarter QUARTERS 2 & 3**

Mary Henderson Bank of New Hampshire

Congratulations to Chamber Ambassador **Mary Henderson** for earning **Ambassador of the Quarter** for quarters 2 and 3 this year.



Mary has her choice of a \$25 gift card (times two!) to any Chamber member

business; she chose Walmart, and she will be donating those gift cards to a local nonprofit this holiday season.

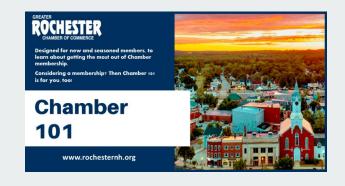
Thank you for all you do, Mary!

To apply to become a 2025 Ambassador for the Greater Rochester Chamber of Commerce, please contact Tanya Hervey: <a href="mailto:thervey@rochesternh.org">thervey@rochesternh.org</a> for an application.

# **Promotional Opportunity**

#### Be the Chamber 101 Sponsor for 2025

As the sole sponsor of the program, your company's logo will appear on Chamber 101 materials and promotion throughout the year. For more information, or to claim this opportunity, contact the Chamber: 603-332-5080



## MEMBER NEWS



Bank of New Hampshire invites you to elevate your earnings with a CD Special at BNH—Open online now or schedule an appointment. Please visit their website or call 800.832.0912.

At BeMobile Verizon's Powerful Giving Campaign, will run until **December 31.** In partnership with <u>Secure The Call</u>, they are aiming to make a significant impact by providing **chargers for 911-enabled** devices to domestic violence shelters and senior centers nationwide, helping more people stay connected in times of need. For every \$10 donation, participants will receive \$10 to use in 2025 at their local BeMobile Verizon location. Donations will help provide chargers for 911enabled devices to those in need, helping them stay connected to emergency services. Visit bemobile.com.

<u>Catapult Seacoast</u> – Catapult Seacoast is a community networking group for young professionals who live and/or work in the Seacoast area. Catapult events are an excellent way to meet local business leaders, build relationships with other local young professionals, and leverage opportunities to increase both your personal and professional networks through social and educational activities. Visit <u>catapultseacoast.org</u>.

The Children's Museum of NH—Photo with Santa Sunday, December 8 and 15, 1-2:30pm or 3-4:30pm Meet Santa for a photo opportunity and receive a special gift. Engage in hands-on holiday craft activities and a magical science experiment, all while exploring the museum's many interactive exhibits. On your way out, grab a special treat to enjoy on your way home. Pajamas are welcome! Cost is \$18/Members or \$22/Non-members per person and children under 12 months of age are free. Visit childrens-museum.org

Cornerstone VNA presents the 38th annual Lights of Love celebration on December 4th at 4:30 pm at the First United Methodist Church at 34 S. Main Street in Rochester. Join them for this special event to remember, honor, and celebrate loved ones. Visit Lights of Love - Cornerstone VNA.

First Church Congregational will present ENCORE "Last-Minute Shopping" on Friday, December 13, 5-7pm and Saturday, Dec. 14, 9-11am at 68 S. Main St., Rochester. Apple Crisp, Gift Baskets, Handcrafts, General store items, Buttons, Scarves/Clutches, Christmas Books and Recycled Christmas. For information, call 603-332-1121 or visit first-ucc.net/

First United Methodist Church will present A Home Town Christmas, a musical celebration with all your favorite Christmas songs, on Saturday, December 7th at 7:00 pm at 34 S. Main Street, Rochester. Free refreshments. Meet and greet following the show. Tickets are \$10, children under 12 are free. Call 603-948-1225.

Applications now being accepted for the Goldman Sachs 10,000 Small Business Spring Program Over the course of the multi-week program, business owners will gain the skills and mindsets needed to recognize new opportunities, embrace practices that increase business growth, and ultimately develop their own customized growth plan. The deadline for the Spring 2025 Cohort is November 27, 2024. Visit <a href="https://www.10ksbapply.com">www.10ksbapply.com</a>.

The Greater Seacoast Community Health is proud to announce that Allison Hansen, MPAS, PA-C, is now a provider at its Families First Health & Support Center in Portsmouth. Allison recently completed her Master of Physician Assistant Studies degree at Chatham University in Pittsburgh. She is a member of the American Academy of Physician Associates (AAPA)'s Pi Alpha Honor Society. She also received a Service Award at Chatham University for outstanding contributions to community health and volunteerism. Allison is accepting new patients at Families First in Portsmouth. Visit <a href="MetcommunityHealth.org/patients/become-a-patient">GetCommunityHealth.org/patients/become-a-patient</a>.

Leone, McDonnell & Roberts, PA announced its support of Great Bay Services through NH Community Development Finance Authority (CDFA) tax credits. The funds will have a significant impact on initiatives that advance the mission at Great Bay Services. The resources will be used to purchase 12 wheelchair accessible minivans to meet the transportation needs of their clients in Rockingham and Strafford County. For information, visit www.lmrpa.com.

<u>Life Balance Counseling, Coaching and Wellness</u> invites you to explore our services and discover how we can support you in achieving a balanced and fulfilling life. Your well-being is our top priority, and we are here to guide you every step of the way. We have current openings for adult clients, accept most major insurances and can accommodate day time hours telehealth or in person in . Please visit our <u>website</u>.

Lilac City Paranormal had a ribbon cutting recently at 15 Garfield St in Farmington. Lilac City Paranormal is a small, dedicated group of volunteers, led by a Psychic Medium, concerned with getting souls moved on to their next destination with dignity and respect. They do historical research prior to investigation and use field-tested techniques to document evidence. They do not charge for their services, but donations for equipment are appreciated. Contact Jennifer Batchelder by phone: 603-498-6226 or email: <a href="mailto:lilaccityparanormal@gmail.com">lilaccityparanormal@gmail.com</a>.

<u>MVSB (Meredith Village Saving Bank)</u> Three area nonprofits are working together to host the second annual Thanksgiving distribution event that raised nearly \$20,000 and benefited more than 1,000 local families last year. Community Action Partnership of Strafford County, SHARE Fund and Grace Community Church are partnering to seek the public's support to ensure a memorable holiday for recipients. Local Bank and community partner MVSB (Meredith Village Savings Bank) will match financial contributions received up to \$11,500.

New Hampshire Farm Museum - presents: A Victorian Christmas on Saturday, December 7th from 10am to 4pm. Experience an old fashioned Christmas from the era of Charles Dickens experience an old rashioned Christmas from the era of Charles Dickens at the New Hampshire Farm Museum. Their parlor and grounds will be decorated as it was during the time when the Jones family lived here on Plummer's Ridge. Their guides will be making pomanders to freshen up the house. Young visitors are invited to make sachet from rose leaves and essential oils to gift to a family member. Sing traditional carols in the parlor with Emma Jones. View some of the latest fashions from Ladies Godey Magazine. Frost a Christmas cookie in the 1940's kitchen with Alice Jones. See our Victorian Christmas tree and more! `2 adults. \$6 children ages 4 and up. Seniors \$8. http://www.nhfarmmuseum.org.

Potter's House Bakery & Café and CARD-NH are seeking donations to help create Cindy's Sensory Room. Cindy's Sensory Room will be a space for children of all ages with sensory needs to use. Customers can enjoy the space while visiting the Potter's House Bakery or just come for a visit. Employees can use the space when needed and they hope to work side by side with Potter's House to continue their mission of on the job training to train young adults to work in this setting. They are currently over halfway to their \$50,000 goal. Any donation will help. Contact Meghan Johnson at <a href="mailto:cardnh2024@gmail.com">cardnh2024@gmail.com</a> with any questions or visit https://cindy-s-sensory-room-donation-95831.cheddarup.com

Profile Bank recently donated \$5,000 to the Dover Fire Toy Bank to help replenish their gift supply after a recent flood. The Dóver Fire Toy Bank has been providing holiday gifts to families in need for over forty years. As a true community bank, Profile Bank is committed to helping others throughout the area they serve. Visit profilebank.com.

Rochester Main Street presents Festival of Trees Friday December 6th 6-8pm & Saturday December 7th 12-5pm at Studley's Flower Garden's greenhouse at 82 Wakefield Street. Enjoy caroling, refreshments, and a visit from Santa while strolling through dozens of wonderfully decorated trees, generously donated by area businesses and organizations. They are fully decorated and are often stuffed with gift certificates and other fun prizes! Admission: \$5 and stuffed with gift certificates and other fun prizes! Admission: \$5 and includes 5 raffle tickets! Children: free. Visit rochestermainstreet.org.

Rochester Child Care Center invites you to check out their Helping Hands Pantry open weekly on Thursdays from 2-5pm. This community pantry will have gently used closing, footwear, toiletries, and food items for any RCCC family or staff member. For information, contact Dawn Collins at 603-332-9333.

Rochester Opera House — December 2024 events
December 5-8—Sole City Dance presents The Nutcracker.
December 13-22—A Christmas Carol

December 18—Strafford Wind Symphony
December 26, 30, 31—Bob Marley
December 28 and 29—Recycled Percussion
To buy tickets please call 603-335-1992, stop by Stage Door for tickets and more at 1 Wakefield St. Rochester, NH or visit the ROH website.

Rochester Recreation Department's Winter Guide is now available. CLICK HERE to view the guide and see all the great things happening or call 603-332-4120.

Seacoast SCORE offers free online business training on a variety of small business topics. Click to register for the online workshops.

Smitten Yarn Co. Say hello to Malabrigo's new six-ply worsted weight, Seis Cabos! Plus fresh new colors of Washted, Mecha, & Rasta. Popularized by her Doodle Cowl, Jamie Lomax has expanded her modular colorwork system in a new book! The doodle patterns serve as a blank slate for you to easily mix and match your favorite elements in simple, spelled-out colorwork. Cowls, scarfs, socks, and now even a sweater all have purpose-built patterns to make your yarn math easier. See smittenvarnco.com

Waste Management — Two open positions in Rochester, NH: <u>CDL Truck Driver</u> (S5,000 Sign on Bonus, Home Daily, PTO - Job #2322317] and Residential Driver Apprentice (No CDL Required - Job #2320376). Waste Management offers exceptional, unmatched benefits, and career advancement opportunities. Please visit wm.com/careers to apply.

Waypoint wants you to save the date for their SleepOut on March 21, 2025—Ending Youth Homelessness. SleepOut is a night spent outside to raise awareness and funds to address critical needs and transform lives in NH. Visit www.waypointnh.org.





















# The Chamber's Small Business Season



#### **November 1—December 31 • Shop Small**



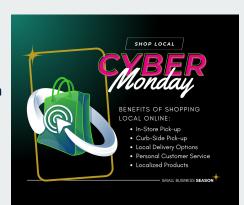
Sponsored By



# **Cyber Monday** December 2

#ShopLocal #SmallBusinessSeason #SupportLocal









#### Celebrating COMMUNITY LEADERS

#### Click on each image to see each awards recipient's video



Studley Flower Gardens, Inc.



Rochester Museum of Fine Arts



Ron Goodwin Spaulding High School



**Mary Henderson** 

#### 2024 Chamber Leadership

#### **Officers**

Chairman of the Board: Kerrie Landry Living Innovations

> Chairman-Elect: Caitlyn Turgeon HBL Insurance

Vice Chair, Governmental Affairs: Mark Farrell Laars Heating Systems

> Vice Chair, Membership: Amy Brown Yankee Electric & Co., LLC

Treasurer: Tatjana Simon Lighthouse Credit Union

Immediate Past Chairman: Janet Oliver *Unitil* 

#### **Directors**

Brian Dickie

Mary Henderson Bank of New Hampshire

**Lauren Jerr** Spaulding High School

Joe Lassonde Hammond Lumber

> **Amy Lau** Sig Sauer

Kevin Miller Profile Bank

Dr. Deepa Reddy Deepa Reddy DMD, PLLC

Kendall Spewock Admiral Property LLC

David Stevens Century 21 Northeast

Cheryl Thompson First Seacoast Bank

Jolene Whitehead Meredith Village Savings Bank

Sue Willson Potter's House Bakery & Café

#### Chamber Staff

Laura Ring President/CEO

Tanya Hervey
Director of
Events & Communications

### Greater Rochester Chamber of Commerce

18 South Main Street Rochester, NH 03867 (603)332-5080

rochesternh.org

### **December 2024 Chamber Calendar**

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	Thursday	FRIDAY	SATUR- DAY	
1	2	3	4	5 Holiday Tree Lighting at 5:30 pm	6	7	UPCOMING EVENTS
8 Holiday Parade at 4:00 pm	9	8:00 am Government Affairs breakfast meeting	Holiday 50/50 Raffle Drawing 5:30 Holiday Business After Hours at First Seacoast Bank	8:00 am Holiday Events meeting at Granite Steak & Grill	13 7:30 am Board of Directors	14	*YEAV 7  FEBRUARY 7  ANNUAL MEETING BREAKFAST
15	16	17	18	19	20	21	MAY 21 ANNUAL AWARDS BANQUET
22	23	24	25 Christings	26	27	28	AUGUST 15 CHAMBER RAFFLE
29	30	31					

VISIT OUR WEBSITE TO REGISTER FOR EVENTS



ROCHESTER CHAMBER OF COMMERCE

024 Holiday Collection for Those In Need

November 15 - December 16



#### We are seeking the following items for Hope On Haven Hill:

- 2- compact toddler beds
- Sound machines
- Baby monitors
- Cli... -... -l. --- -i--- -
- Slip on shoes sizes 7-11

Weather appropriate shoes sizes 7-11

- Baby tub for a sink
- Shampoo and conditioner
- Face lotion and face wash
- Toddler clothes 4t-6t
- Toddler socks and underwear
- Pull ups for older kiddos
- Eyeliner and mascara
- Laundry soap

Bring items to the Holiday Tree Lighting on Friday, December 6 at 5:30pm in Central Square

OR ITEMS CAN BE DROPPED OFF MON-FRI, 9AM-5PM TO:

Greater Rochester Chamber of Commerce / 18 South Main Street, Rochester

rochesternh.org/collection







