

ROCHESTER CHAMBER OF COMMERCE

**Our Mission:** Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area



Holiday parade of Lights



SUNDAY, DECEMBER 8 4:00PM DOWNTOWN ROCHESTER

For online or downloadable entry forms, visit:

rochesternh.org/parade



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NEWSLETTER UNDERWRITTEN BY:



7

# Put Your Business in the Spotlight

**Advertising Opportunities in 2024** 

#### **Member Eblast Rates:**

\$150/month; 3 months for \$375; 6 months for \$600 \$75/month for nonprofits

**Newsletter Inserts:** 

\$100/month; \$75 for nonprofit Newsletter Ad: (2"x3.6") \$ 75.00

**Enhanced Web Listing: \$100/year** 

Scholarship Champion: \$100, \$500, or \$1,000

# Offer a Member-to-Member Deal

As a Chamber Member, you can offer and receive special deals, designed just for Chamber Members, such as a percentage off your company's services or products, a free service or product, a BOGO deal, you name it!

Set up your Member-To-Member Deal (s) through your Member Portal anytime; Chamber staff will review and approve it and contact you if they have any questions.

Want to see what deals are available? Member-To-Member Deals are found on the Chamber website under "News & Discounts" - remember to check regularly for new deals!

# Reach More Members: Promotional Eblasts

Advertise your promotions, new products, services, or workshop directly to all Chamber members with the Chamber's **Membership Promotion E-Blast** service! This benefit offers members more timely information to fellow Chamber members as well as savings on the cost of producing flyers.

Membership Promotion E-blasts are sent twice per month. Discounts available for 3, 6 and 12 month promotions.

Contact us at (603) 332-5080 or email: <a href="mailto:memberservices@rochesternh.org">memberservices@rochesternh.org</a>!

### **Did You Know?**

By serving on a committee you can:

- \* Expand your contact base and forge relationships
- \* Promote your business or organization
- \* Learn new things
- \* Have a connection to your community
- \* Help foster a healthy economic climate to help your

community grow and thrive.

Be part of the bigger picture—explore Chamber committees today!

# Have Job Openings?

Post your Job Vacancies on the Chamber's Website at No Charge!

Simply **log in** to your Member Portal and select *Job Postings* on the left side! The Chamber's website receives thousands of visits each month.

If you have job vacancies to fill, post them!

Visit **www.rochesternh.org/Jobs** to see a current list of job postings. For assistance logging in, call 603.332.5080.

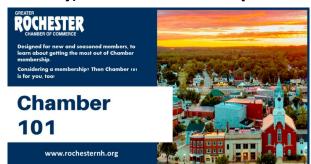
# Log in to Your Secure Member Portal

Did you know that a benefit of your Chamber membership includes the ability to <u>log in to your Member Portal</u> where you can submit your business' events, news releases, post job openings, download & print event flyers and more!

- Submit news releases events for added promotion
- Post job openings
- Register for events
- Download event flyersSearch/contact members
- Pay bills onlineAccess resources
- Don't have a portal yet? Email us at memberservices@rochesternh.org to get started.

**CLICK HERE TO REGISTER** 

Thursday, November 7 @ 4:00pm



# **MEMBERS**:

BRING IN YOUR BROCHURES AND BUSINESS CARDS TO DISPLAY AT THE CHAMBER!



# Join Us for a Business After Hours!



REGISTER TO ATTEND: rochesternh.org/novbah

### 50/50 Raffle Tickets Are on Sale!

**Visit:** <u>rochesternh.org/holidayraffle</u>



Help Us Kick Off the 2024 Holiday Season!

Holiday Tree Lighting Friday, December 6 5:30pm

For a List of Activities, Visit: rochesternh.org/treelighting



Get Your Entry Form In!
"Holiday Parade of Lights"
Sunday, December 8, 2024
4:00pm / Downtown Rochester

For Online Entry Form or Sponsor Form, visit: rochesternh.org/parade



### **Holiday Business After Hours**

**REGISTER:** rochesternh.org/decemberbah



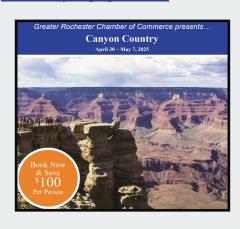
### **2025 Canyon Country Trip**

April 30—May 7, 2025

For Information, Contact:
Melinda Nyberg
Horizon Travel Agency
(603) 742-7664 / melinda.nyberg@gmail.com

#### **HIGHLIGHTS:**

Scottsdale
Kaibab National Forest
Grand Canyon
Rafting on Horseshoe Bend
Lake Powell Cruise
Bryce Canyon National Park
Zion National Park
Las Vegas



# **Welcome New Members!**

### **Physicians & Surgeons**

### **Harbour Women's Health**

Ellen Roy

21 Whitehall Road, Suite 201 Rochester, NH 03867 Phone: (603) 431-6011

Email: <a href="https://hwh@harbourwomenshealth.com">hwh@harbourwomenshealth.com</a>
Web: <a href="https://harbourwomenshealth.com">harbourwomenshealth.com</a>

### **Printers**

### **Digital Ink Printing**

Ronald Barton 72 High Street Somersworth, NH 03878 Phone: (603) 692-6002

Email: <u>sales@digitalinkprinting.com</u>
Web: <u>digitalinkprinting.com</u>

#### SUBMIT YOUR NOMINATIONS

Nominations forms are available to submit nominations for:

2025 Business of the Year 2025 Nonprofit of the Year 2025 Citizen of the Year, and 2025 Educator of the Year (new this year).

These prestigious awards will be presented at the Chamber's 2025 Annual Dinner & Awards Celebration.

The **Business of the Year** award recognizes a member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the **Rochester area**.

The Nonprofit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

The Citizen of the Year award recognizes an individual that resides in Rochester/northern Strafford County, who has demonstrated excellent leadership and citizenship in the community and has made substantial contributions to the betterment of the same area.

The **Educator of the Year** award recognizes a local educator that has demonstrated excellence in their profession and has made substantial contributions to its students and the community.

The deadline for nominations is March 10, 2025.

**CLICK HERE FOR NOMINATION FORMS** 

# **Member Renewals**

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

**Adult Learning Center of Strafford County** 

**Admiral Property Management & Sales** 

**Burke's Tree Service LLC** 

**First Seacoast Bank** 

Harbour Women's Health

**HBL** Insurance

Hi Rise Insurance LLC/DBA Lachapelle &

**Higgins Insurance** 

**Keller Williams Coastal Realty-The Lesniak** 

**Home Team** 

Law Office of Carl W. Potvin, P.C.

MrSippy BBQ, LLC

New England Marketing & Print

**Sole City Dance** 

Two T's Services

Waterstone Properties Group

Willem Verweij & Assoc. Physical Therapy

# Congratulations!

# **Member Anniversary Recognitions**

The Chamber wishes to recognize and thank members that have 5, 10, 20 or 25 years of Chamber membership this month!

**25 YEARS** 

**Rochester Opera House** 

# NOMINATING COMMITTEE UPDATE

### **2025 DIRECTORS NOMINATED**

In accordance with Article IV of the Chamber's bylaws, the membership Is hereby notified of the following individuals who have accepted nomination to serve a 3-year term on the board of directors beginning in 2025

Tammy Adams, Great Bay Facility
Maintenance Service

Ellen Miller, Frisbie Memorial Hospital

Michael Scala, City of Rochester Laura Vrettos, The Home Depot

Provided there is no petition to the contrary filed, nominations shall be closed and the nominees shall be declared elected by the Board of Directors at their next meeting. If a legal petition is filed, a ballot election will be arranged as per the bylaws.





# 2025 SCHOLARSHIP APPLICATIONS AVAILABLE!

The Chamber is pleased to be providing Scholarship(s) to eligible high school students! Applicants must be graduating high school seniors who are employed by, or have a parent employed by a company that is a member of the Greater Rochester Chamber of Commerce. The scholarship will be paid directly to the attending institution in the student's second year at a full-time college, university, technical, or trade school.

Application deadline is Friday, March 28, 2025

See the attached scholarship application and guidelines or CLICK HERE

# **Ambassadors Corner**

The Ambassador Program is Sponsored By



# **Call for 2025 Ambassadors**

Chamber Ambassadors are Chamber members who volunteer their time to assist the Chamber with membership retention efforts and in exchange receive an elevated member experience that offers more opportunities to network and more visibility for their business.

Any current member with their business, or the business they represent, in good standing is welcome to apply to become a Chamber Ambassador.

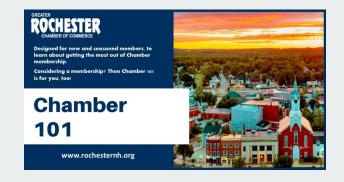
Applications must be completed and submitted by January 31, 2025.

To apply to become an Ambassador for the Greater Rochester Chamber of Commerce, please contact Tanya Hervey, Director of Events & Communications: thervey@rochesternh.org for an application.

# Promotional Opportunity

### Be the Chamber 101 Sponsor for 2025

As the sole sponsor of the program, your company's logo will appear on Chamber 101 materials and promotion throughout the year. For more information, or to claim this opportunity, contact the Chamber: 603-332-5080



# MEMBER NEWS



Any Eventz & Transportation Presents: THANKSGIVING FOOD DRIVE Saturday, November 9th (from 10a-2p) to make food baskets for those in need. This will be held at the Hannaford Supermarket store on the Milton Rd in Rochester, NH, Email Lyn or Story Halfangary Value Rd in Rochester, NH. Email Lyn or Steve McKenney. You may also call (603) 441-4112 or visit their website.

Catapult Seacoast - An initiative of Catapult Seacoast, in partnership with Seacoast Media Group, is the 10 to Watch Awards. Join them on November 13th at The Press Room in Portsmouth from 6:30 to 8:00 PM for an evening of celebration honoring the top young professionals who are making a meaningful impact in the Seacoast community. For more information, please visit Catapult Seacoast's website.

Cinco's Cantina, will host a day long Fiesta Fundraiser for St. Jude Children's Research Hospital on November 13, 2024. For one day only, Cinco's Cantina will donate 20% of all sales from all three locations to the non profit organization. The Fiesta Fundraiser is just one of several initiatives the restaurant is hosting during the month of November 2024. Learn more at <a href="https://www.cincoscantina.com">https://www.cincoscantina.com</a>.

COAST announces Free rides to polls on Election Day & Veteran's Day! On election day, Nov. 5, nearly all the public transit systems in NH will be offering free rides to polling locations during voting hours. Voters going both to and from the polls can board both regular fixed route buses and ADA complementary paratransit services free of charge on participating systems. And, on Véteran's Day, Nov. 11, all U.S. military personnel who are currently active, or who have previously served, are able to board any COAST bus or service for free. This includes spouses and dependents boarding with military personnel. A complete list of all public transit providers in NH can be found at <a href="https://www.nhtransit.org/transit-providers">www.nhtransit.org/transit-providers</a>.

Cornerstone VNA—Welcomes Amy Dumont, DNP, APRN-BC, to their Palliative Care Team as a nurse practitioner providing inpatient Palliative Care consultations at York Hospital, Portsmouth Regional Hospital, and Frisbie Memorial Hospital. Palliativé Care is specialized medical cáre to help patients manage symptoms related to complex illnesses such as cancer, advanced cardiac disease, and advanced respiratory disease.

Cornerstone's 111 Giving Challenge—2024 marks an incredible 111 years for Cornerstone VNA. To celebrate this milestone, they have kicked off the 111 Giving Challenge on 11/1, with a focus on supporting three critical areas: Professional staff development, Underfunded programs, and Patients in need. To maximize the impact of your gift, they are thrilled to announce that FedPoint, has generously partnered with them to provide \$11,100 in matching funds. This means every dollar you give will be matched—doubling the impact of your generosity. Help them reach their goal of raising \$22,200. Visit DonorPerfect Forms

Cornerstone VNA also presents the 38th annual Lights of Love celebration on December 4th at 4:30 pm at the First United Methodist Church at 34 S. Main Street in Rochester. Join them for this special event to remember, honor, and celebrate your loved ones. Orders received by Nov. 25th will be included in the event program. If you would like us to mail tribute notification cards on your behalf, orders must be received by November 15th. Visit Lights of Love - Cornerstone VNA

First Church Congregational invites the public to the following events: Holiday Village Fair from Nov 8th—10th. Please call 603-332-1121 or visit their website for more.

First Seacoast Bank announced that In response to a water line break in August that flooded the Dover Fire Department's toy storage area, which destroyed over \$40,000 worth of holiday gifts, First Seacoast Bank has taken action to support the community in replenishing the lost inventory. Along with other local businesses, the Dover branch organized a toy collection drive earlier this week and delivered the donations to help restock the Dover Fire Toy Bank, which serves local children each holiday season. For more information, visit www.firstseacoastbank.com.

Applications now being accepted for the Goldman Sachs 10,000 Small Business Spring Program Over the course of the multi-week program, business owners will gain the skills and mindsets needed to recognize new opportunities, embrace practices that increase business growth, and ultimately develop their own customized growth plan. The deadline for the Spring 2025 Cohort is November 27, 2024. Visit <a href="https://www.10ksbapply.com">www.10ksbapply.com</a>.

<u>Life Balance Counseling, Coaching and Wellness</u> invites you to explore our services and discover how we can support you in achieving a balanced and fulfilling life. Your well-being is our top priority, and we are here to guide you every step of the way. We have current openings for adult clients, accept most major insurances and can accommodate day time hours telehealth or in person in . Please visit our website for more information.

The Monarch School of New England is pleased to announce its Board of Directors for the 2024-2025 school year. They include: Julia Christenbury, Wentworth-Douglass Hospital; Phillip Curtis, Northeast Planning Associates; Steven Gore, Alinabel, Inc.; Paul Lynch, Hubbell; Kate Marcotte, Profile Bank; Marlene McManus, Fragomen Del Rey Bernsen & Loewy LLP; Chris Parker, Lighthouse Credit Union; Jean Parsons, retired Special Education Administrator; and Jolene Whitehead, Meredith Village Savings Bank. Visit www.msne.org.

MVSB (Meredith Village Saving Bank) is proud to announce that Nicole Ames, MVSB Mortgage Loan Officer was recently named a 2024-2025 New Hampshire Housing Homeownership Fellow. The fellows curriculum continues at various locations throughout the state where

curriculum continues at various locations throughout the state where focusing on demographics and economy, housing, community service and New Hampshire government and politics.

MVSB is also proud to once again make a \$5,000 donation to NeighborWorks Southern New Hampshire in support of HOMEteam. This innovative program provides essential education and resources for local residents to help them make good financial decisions when it comes to purchasing or maintaining a home. Visit <a href="mailto:mvsb.com">mvsb.com</a>.

New Hampshire Farm Museum - presents:
1863 Thanksgiving on the Farm Featuring Sarah Josepha Hale
November 16, 2024, 10:00 AM - 4:00 PM. \$12 adults, seniors \$8.
Children ages 4 and up \$6. See more about this event here.
Visit the NH Farm Museum at 1305 White Mountain Highway Milton, NH 03851, Send an Email or for more information visit http://www.nhfarmmuseum.org.

Nippo Lake Golf Club invites you to a Halloween Party on Saturday, November 2, 2024 from 6:00 to 9:00 pm at their facility at 88 Stagecoach Road in Barrington, NH. Live Entertainment, Prizes for Best Costume, Appetizer Buffet Available. Visit <u>nippolake.com</u>

R.M. Edgerly & Son Funeral Home will host an informational session on November 4th on preplanning your final wishes. Learn about the financial benefits and how you can provide loved ones with peace of mind. Refreshments will be served.

The Rochester Mental Health Alliance is now offering NAMI NH Suicide Prevention training in Rochester, free of charge to anyone (over 18) in the community. A variety of times is available including morning and evening times. Their first offering is November 6 from 9:30am-12:30pm at the Rochester Library. Learn ways to recognize if someone is experiencing suicidal ideation, what to say and what to do to help them. This could potentially help to save a life. Contact suzanneweete@communitypartnersnh.org.

Rochester Main Street presents Festival of Trees
Friday December 6th 6-8pm & Saturday December 7th 12-5pm at
Studley's Flower Garden's greenhouse at 82 Wakefield Street. Enjoy
caroling, refreshments, and a visit from Santa while strolling through dozens of wonderfully decorated trees, generously donated by area businesses and organizations. They are fully decorated and are often stuffed with gift certificates and other fun prizes! Admission: \$5 and includes 5 raffle tickets! Children: free. Visit rochestermainstreet.org.

Rochester Opera House — November 2024 events
October 11 - November 3: Wizard of Oz
November 8 at 7:30PM: Magic Rocks! starring Illusionist Leon Etienne

November 8 at 7:30PM: Magic Rocks! starring Illusionist Leon Etienne November 9, 8:00 am: Jimmy Dunn November 15—Dancing Dream: The Tribute to ABBA Friday, November 22 - 8:00PM—The Martin Sexton Abbey Road Show Saturday, November 23 - 8:00PM Molly Hatchet with CURMUDJUN Tuesday, November 26 - 10:00AMDOT DOT DOT: A New Musical Wednesday, November 27 - 8:00PM—Bearly Dead Friday, November 29 - 7:00PM North Shore Medium Jocelyn Boucher

To buy tickets please call 603-335-1992, stop by Stage Door for tickets and more at 1 Wakefield St. Rochester, NH or visit the ROH website.

Seacoast SCORE offers free online business training on a variety of small business topics. Click to register for the online workshops

Smitten Yarn Co. invites you to join them in adding to the flock of emotional support chickens in their next knitalong! Our halfway checkin is November 2nd, and concludes November 16th. There is no cost to participate, but ask that you get your yarn from them. Also, say hello to Malabrigo's new six-ply worsted weight, Seis Cabos! Plus fresh new colors of Washted, Mecha, & Rasta. See <a href="mailto:smittenyarnco.com">smittenyarnco.com</a>

Waste Management – Two open positions in Rochester, NH: CDL Truck Driver [\$5,000 Sign on Bonus, Home Daily, PTO - Job #2322317] and Residential Driver Apprentice (No CDL Required - Job #2320376). Waste Management offers exceptional, unmatched benefits, and career advancement opportunities. Please visit wm.com/careers to apply.

Wentworth-Douglass Hospital announced that Bariatric surgeon Dr. Dmytro "Dima" Havaleshko recently celebrated a milestone, performing his 2000<sup>th</sup> robotic surgery at Wentworth-Douglass Hospital. Havaleshko, who is chair of the robotic surgery committee and director of the Center for Weight Management at Bariatric Surgery, has helped thousands of patients with obesity achieve better health, sustainable weight loss, and healthier lifestyles since joining the hospital in 2017. His patients have lost more than 110,000 pounds of weight - roughly the size of a 737 aircraft. Visit <a href="www.wdhospital.org">www.wdhospital.org</a>.

WorkReadyNH (through Great Bay Community College) - offers a live, interactive & tuition free class for those in recovery, transitional housing, and impacted by domestic violence. "Communities in Recovery" will run online through Zoom from October 1<sup>st</sup> to November 21<sup>st</sup> - on Tuesdays and Thursday from 6-9p. Visit WorkReadyNH to learn more about this professional development program.

### **Operation Thank You**











Hosted By Cinco's Cantina













### Learn & Engage Forum

COAST Executive Director Rad Nichols engaged with local businesses on how public transportation connects our workforce and drives the local economy, along with Rochester Deputy Mayor Don Hamann and Chamber President Laura Ring.

#### Sponsored By







### The Chamber Kicks Off **Small Business Season**



### November 1—December 31 • Shop Small



Sponsored By







### **State of the City**

**CLICK ON IMAGE** To watch the video



### Candidate Forum

**CLICK ON IMAGE** To watch the video





### **Lilac City Paranormal**





#### Click on each image to see each awards recipient's video



Studley Flower Gardens, Inc.



**Rochester Museum** of Fine Arts



**Ron Goodwin Spaulding High School** 



**Mary Henderson** 

### 2024 Chamber Leadership

### **Officers**

Chairman of the Board: Kerrie Landry Living Innovations

> Chairman-Elect: Caitlyn Turgeon HBL Insurance

Vice Chair, Governmental Affairs: Mark Farrell Laars Heating Systems

> Vice Chair, Membership: Amy Brown Yankee Electric & Co., LLC

Treasurer: Tatjana Simon Northeast Credit Union

Immediate Past Chairman: Janet Oliver *Unitil* 

### **Directors**

Brian Dickie

Mary Henderson Bank of New Hampshire

Lauren Jerr Spaulding High School

Joe Lassonde Hammond Lumber

> **Amy Lau** Sig Sauer

Kevin Miller Profile Bank

Dr. Deepa Reddy Deepa Reddy DMD, PLLC

Kendall Spewock Admiral Property LLC

David Stevens Century 21 Northeast

Cheryl Thompson First Seacoast Bank

Jolene Whitehead Meredith Village Savings Bank

Sue Willson Potter's House Bakery & Café

#### Chamber Staff

Laura Ring President/CEO

Tanya Hervey
Director of
Events & Communications

# Greater Rochester Chamber of Commerce

18 South Main Street Rochester, NH 03867 (603)332-5080

rochesternh.org









# **November 2024 Chamber Calendar**

Sunday	MONDAY	Tuesday	WEDNESDAY	Thursday	FRIDAY	SATUR- DAY	
					1	2	UPCOMING EVENTS  DEC. 6
3	4	5	6	7 8-10 am Seacoast Chambers Housing Summit at Governor's Inn 4:00pm Chamber 101	8	9	Holiday Tree Lighting at 5:30 pm  DEC. 8 Holiday Parade at 4:00 pm
10	VETERANS DAY	8:00 am Holiday Events Committee	13	5:30 pm Lighthouse Credit Union Business After Hours	15 7:30 Board of Directors	16	DEC. 11 Holiday Business After Hours at First Seacoast Bank
17	18	19	20	21	22	23	<u>DEC. 11</u> Holiday 50/50 Raffle Drawing
24	25	26	27	28 HAPPY THANKSGIVING TO REGISTER FO	29	30	

